



**Blair Construction, Inc.
Request for Qualifications**

For

**RFP #TSSPPEA-2023-01 CONCEPTUAL PHASE
TRANSPORTATION OFFICE & STUDENT SERVICES
FACILITY DESIGN-BUILD SERVICES**





Blair Construction, Inc.

Route 29 South
Gretna, Virginia 24557
Phone: (434) 656-6243
Fax: (434) 656-3290

www.blairbuildsbetter.com
Mailing:
P.O. Box 612
Gretna, Virginia 24557

August 8, 2023

Attn: Dr. Scott C. Worner, Division Superintendent
Mecklenburg County Public Schools
175 Mayfield Drive
Boydton, VA 23917

RE: RFQ Conceptual Phase – Transportation Office and Student Services Facility Design-Build Services for Mecklenburg County Public Schools

Dear Dr. Worner,

Blair Construction, a fourth-generation family-owned business is pleased to offer the following response to the subject RFP following the guidelines of the Virginia Public Private Education Facilities and Infrastructure Act (PPEA).

Provided within is Blair's proposed design team with qualifications and examples of projects demonstrating Blair's experience.

Blair has performed additions to Clarksville, Chase City, and LaCross Elementary Schools under the PPEA process in 2013 and is currently beginning construction of the new Clarksville Elementary again under the PPEA process. Blair has utilized the PPEA process under several additional projects for school and municipal facilities.

Blair will team with Michael Maurakis, AIA, Hurt & Proffitt (Civil/Surveying), Master Engineers (Structural), BMB (Nucor Pre-engineered Builder), and Elliott Electric (Electric, HVAC, and Plumbing) to provide a 3,000 SF facility (preliminary plan provided) with an option for an additional 2,000 SF of Student Services Storage.

Blair understands the schedule with having to be complete by Summer, 2024. With the PPEA required 30 day comment period Blair recommends that MCPS not go to the second round conceptual presentation ie proceed with selecting the design team so required plan preparation can begin as soon as possible.

A preliminary schedule is included in this submittal for your review.

Sincerely,

A handwritten signature in black ink, appearing to read "Kenneth V. BeCraft".

Kenneth V. BeCraft

Vice President

Table of Contents

A. Organization

- Attachment 1 - Proposer Information/Company History
- Attachment 2 - Organization/Key Team Members
- Attachment 3 - Project Experience
- Attachment 4 - Prospective Site Plan, Building Plan,
Budget and Schedule
- Attachment 5 - Bonding Letter and Certification of
Insurance

MANDATORY PRE-PROPOSAL CONFERENCE: July 25, 2023 at 10:00 am at 464 Skipwith Rd. in Boydton, VA.

DEADLINE FOR QUESTIONS: August 4, 2023 at 5:00 pm Local Time. All questions should be submitted in writing by the deadline to the contact noted below.

The Request for Proposals (RFP) can be downloaded at: <https://mcpsweb.org/>

NOTE: ALL ADDENDA CAN BE ACCESSED AT THE WEBSITE ADDRESS ABOVE. It is the responsibility of interested parties to obtain any addenda via the website. For inquiries contact:

Curtis Elswick, Skanska USA Building Inc. (Owner's Representative)
Phone: 540-423-2860
Email: curtis.elswick@skanska.com

In compliance with this Request for Proposal and subject to all the conditions thereof, the undersigned offers to furnish the goods/services requested and certifies that he/she has read, understands, and agrees to all terms, conditions and requirements of this RFP and is authorized to contract on behalf of the firm named below.

My signature on this solicited proposal constitutes certification that I or my designated representative have inspected the job site and am aware of the conditions under which the work must be accomplished. Claims, as a result of failure to inspect the job site, will not be considered by MCPS. By my signature on this solicited proposal, I certify that this firm/individual is properly licensed for providing the goods/services specified.

The Undersigned certifies that they are the only person(s) interested in said Project and that it is made without connection with other persons submitting a proposal on the same scope of services; that the proposal is made without collusion, fraud, or reservation; that no official or employee of the Owner is directly or indirectly interested in said proposal, or any portion thereof.

PROPRIETARY INFORMATION

YES (x) NO ()

Trade secrets or proprietary information is hereby submitted and identified. Reasons for protection and exclusion from the Virginia Freedom of Information Act (2.2-3700 et seq.) are set forth below. (Additional sheet may be added if necessary.)

Attachment 4 - Prospective Site Plan, Building Plan, Budget and Schedule

Proposers should indicate on the Cover Sheet the portions of their proposal that are proprietary. Please list the page numbers and the reason(s). **Do not mark the whole proposal proprietary. If Proprietary Information is stated, Proposers shall submit One (1) Original and One (1) Redacted copy (removing any proprietary data of material).** Clearly identify on the Cover Sheet the "Original" and "Redacted" copy as "*Redacted Copy of Original Proposal*" RFP# TSSPPEA-2023-01.

This form must be signed in ink and all signatures must be original.

Company Name: Blair Construction, Inc.
Street Address: 23020 US Highway 29
City, State, Zip: Gretna, Virginia 24557
Telephone: 434-656-6243
Fax: 434-656-3290
Email Address: kbecraft@blair-construction.com
 Individual Partnership

Check One: Corporation, State in which Incorporated Virginia

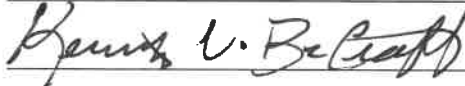
Federal Tax ID: 54-2017024

Federal Social Security No. (Sole Proprietor): _____
 Minority Owned Women Owned

Business Classification (check all that apply): Small Business

Print Name: Kenneth V. BeCraft

Title: Vice President

Signature: 

Date: August 10, 2023

ACKNOWLEDGE RECEIPT OF ADDENDUM:

Number <u>1</u>	Dated <u>7-27-23</u>	Initial <u>KVB</u>
Number <u>2</u>	Dated <u>8-4-23</u>	Initial <u>KVB</u>
Number <u>3</u>	Dated <u>8-8-23</u>	Initial <u>KVB</u>
Number _____	Dated _____	Initial <u>KVB</u>

*SCC Requirement per the Virginia Public Procurement Act, VPPA:

§ 2.2-4311.2. Compliance with state law; foreign and domestic businesses authorized to transact business in the Commonwealth.

A. All public bodies shall include in every written contract a provision that a contractor organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership shall be authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 or as otherwise required by law.

B. Pursuant to competitive sealed bidding or competitive negotiation, all public bodies shall include in the solicitation a provision that requires a bidder or offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 to include in its bid or proposal the identification number issued to it by the State Corporation Commission. Any bidder or offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law shall include in its bid or proposal a statement describing why the bidder or offeror is not required to be so authorized.

C. Any bidder or offeror described in subsection B that fails to provide the required information shall not receive an award unless a waiver of this requirement and the administrative policies and procedures established to implement this section is granted by the Director of the Department of General Services or his designee or by the chief executive of a local governing body.

D. Any business entity described in subsection A that enters into a contract with a public body pursuant to this chapter shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth, if so required under Title 13.1 or Title 50, to be revoked or cancelled at any time during the term of the contract.

E. A public body may void any contract with a business entity if the business entity fails to remain in compliance with the provisions of this section.

***Virginia State Corporation Commission ("SCC") registration information: The undersigned Proposer:**

is a corporation or other business entity with the following SCC identification number:

0550310-7 -OR-

is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust -OR-

is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the Offeror in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from Offeror's out-of-state location) **-OR-**

is an out-of-state business entity that is including with this proposal an opinion of legal counsel which accurately and completely discloses the undersigned Offeror's current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia.

****NOTE**>>** Check the following box if you have not completed any of the foregoing options but currently have pending before the SCC an application for a certificate of authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for proposals (the Commonwealth reserves the right to determine in its sole discretion whether to allow such waiver):

RETURN ALL ABOVE PAGES WITH YOUR PROPOSAL

Attachment A: Anti-Collusion Statement

Attachment B: Debarment Statement

Attachment C: Certification of No Crimes Against Children

Attachment D: Vendor Information Form

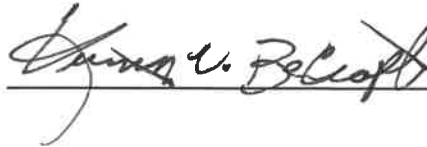
Attachment A

ANTI-COLLUSION STATEMENT

In the preparation and submission of this bid on behalf of Blair Construction, Inc (Contractor's Name), we did not either directly or indirectly enter into any combination or arrangement with any person, firm or corporation, or enter into any agreement, participate in any collusion, or otherwise take any action in the restraint of free competition in violation of the Sherman Anti-Trust Act, 15 USCS Sections 1 et seq., or the Conspiracy to Rig Bids to Government Statutes, Virginia Code Sections 59.1-69.6 through 59.1.69.9. The undersigned vendor hereby certifies that this agreement, or any claims resulting therefrom, is not the result of, or affected by, any act of collusion with, or any act of, another person or persons, firm or corporation engaged in the same line of business or commerce; and, that no person acting for, or employed by, the County of Mecklenburg has an interest in, or is concerned with, this proposal; and, that no person or persons, firm or corporation, other than the undersigned, have or are interested in this bid.

"...or otherwise take any action in the restraint of free competition in violation of the Sherman Antitrust Act, 15 USCS Sections 1 et seq.; the Virginia Antitrust Act, Virginia Code Sections 59.1-9.1 through 59.1-9.19; or the Conspiracy to Rig Bids to Government Statutes, Virginia Code Sections 59.1-69.6 through 59.1-69.9."

Contractor's Authorized Officer Signature: _____



Print Name: Kenneth V. BeCraft

Title: Vice President

Company Name: Blair Construction, Inc.

Business Address: P.O. Box 612 (Mailing)
23020 US Hwy 29 (Physical)
Gretna, Virginia 24557

Date: August 10, 2023

DEBARMENT STATEMENT

I certify that the applicant firm is not currently debarred or otherwise declared ineligible by any public agency from bidding for furnishing materials, supplies or services. I further certify that no principal, officer or director of the applicant firm has been employed by or associated with any firm which is currently debarred or otherwise declared ineligible by any public agency from bidding for furnishing materials, supplies or services.

I certify that the applicant firm has never been debarred, or otherwise declared ineligible by any public agency from bidding or furnishing materials, supplies or services. I further certify that no principal, officer or director of the applicant firm has ever been employed by or associated with any firm which has ever been debarred or otherwise declared ineligible by any public agency from bidding for furnishing materials, supplies or services.

Contractor's Authorized Officer Signature: 

Print Name: Kenneth V. BeCraft

Title: Vice President

Company Name: Blair Construction, Inc.

Business Address: P.O. Box 612 (Mailing)
23020 US Hwy 29 (Physical)
Gretna, Virginia 24557

Date: August 10, 2023

CERTIFICATION OF NO CRIMES AGAINST CHILDREN

I, Kenneth V. BeCraft, a duly authorized representative and officer of Blair Construction, Inc. (Contractor's Name), in accordance with § 22.1-296.1 of the Code of Virginia, hereby certifies that the Contractor, Contractor's employees, subcontractors, partners, representatives or any other persons that will provide services under this Contract to have direct contact with students (i) have not been convicted of a violent felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child; and (ii) have not been convicted of a crime of moral turpitude. For the purposes of this certification, "direct contact with students" is defined as "being in the presence of students during regular school hours or during school sponsored activities."

Contractor understands that, pursuant to Code of Virginia § 22.1-296.1, making a materially false statement regarding offenses which are required to be included in the certification referenced above is a Class I misdemeanor and, upon conviction, the fact of such conviction shall be grounds for the revocation of the contract to provide such services and, when relevant, the revocation of any license required to provide such services. Mecklenburg County Public Schools shall not be liable for materially false statements regarding the certifications required under this Contract. The Contractor is responsible for ensuring that each of its employees, subcontractors, partners, representatives or any other persons who will be in direct contact with students have and shall maintain such certifications on file for the duration of the contract period.

I do understand the above information and certify that the above statements are true.

Contractor's Authorized Officer Signature: _____



Print Name: Kenneth V. BeCraft

Title: Vice President

Company Name: Blair Construction, Inc.

Business Address: P.O. Box 612 (Mailing)
23020 US Hwy 29 (Physical)
Gretna, Virginia 24557

Date: August 10, 2023

MECKLENBURG COUNTY PUBLIC SCHOOLS
VENDOR INFORMATION FORM

The following vendor information is required with all RFP responses along with a completed and signed W-9 form (this form can be downloaded from <http://www.irs.gov/pub/irs-pdf/fw9.pdf>):

Ordering Address:

Legal Business Name: Blair Construction, Inc.

D/B/A: Blair Construction, Inc.

Address: P.O. Box 612 (Mailing)
23020 US Hwy 29 (Physical)

City, State, Zip: Gretna, Virginia 24557

Phone: 434-656-6243 Fax: 434-656-3290

Email Address: kbecraft@blair-construction.com

Tax ID#: 54-2017024 SCC#: 0550310-7

Remittance Address: Check box if same as above

Legal Business Name: Blair Construction, Inc.

Address: P.O. Box 612 (Mailing)
23020 US Hwy 29 (Physical)

City, State, Zip: Gretna, Virginia 24557

Contact Information:

Name: Kenneth V. BeCraft

Title: Vice President

Phone: 434-656-6243 Fax: 434-656-3290

Email Address: **kbecraft@blair-construction.com**

Request for Taxpayer Identification Number and Certification

**Give Form to the
 requester. Do not
 send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type.
 See Specific Instructions on page 3.

1 Name (as shown on your Income tax return). Name is required on this line; do not leave this line blank. Blair Construction, Inc.	
2 Business name/disregarded entity name, if different from above	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
<input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input checked="" type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate	Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
<input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.	
<input type="checkbox"/> Other (see instructions) ▶ _____	
5 Address (number, street, and apt. or suite no.) See instructions. P. O. Box 612	Requester's name and address (optional)
6 City, state, and ZIP code Gretna, Virginia 24557	
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number										
or										
Employer identification number										
5	4		-	2	0	1	7	0	2	4

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ▶

Date ▶ 8-9-23

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What Is backup withholding, later.

14. APPENDIX

- A. PPEA Guidelines: *Guidelines for Implementation of the Public-Private Education Facilities and Infrastructure Act of 2002* dated June 2022
- B. Sample Qualifications and Experience Forms (AIA Document A305 and B305 – attached by reference).
- C. Proposed Floor Plan and location of project.

END OF DOCUMENT

Attachment 1

PROPOSER INFORMATION

Contractor's Name: Blair Construction, Inc.
Mailing Address: P.O. Box 612, Gretna, VA 24557
Street Address: 23020 US Hwy 29, Gretna, VA 24557
Telephone Number: (434) 656-6243
Facsimile Number: (434) 656-3290
Contact Persons: Timothy J. Clark, President
tclark@blair-construction.com
Kenneth V. BeCraft, Vice President
kbecraft@blair-construction.com

VA Corporation: Federal I.D. #: 54-201702

State Contractor's
License Number: 2701-015420A (Attachment)

SWaM Certification #: 652660

Ownership: 100% by Blair Family

Articles of
Incorporation: Attachment

Authorized
Negotiators: Timothy Clark and Ken BeCraft

Bonding: Liberty Mutual (Best A rating, VA licensed)
Elizabeth Teicher
liz.teicher@libertymutual.com
Underwriting Specialist
10045 Red Run Blvd., Suite 370
Owings Mills, Maryland 21117
Phone: 410-581-3156
Fax: 866-548-6577
Attachment – Letter from Liberty Mutual

COMPANY HISTORY

Blair Construction, Inc. is a fourth-generation led, family-owned and operated business that has been around since 1911. Blair is a SWaM Certified small business that operates in a 100 mile radius of Gretna, Virginia. We are also licensed in the surrounding states and willing to travel for our relationship clients. Because of our rural location and the volume needed to keep our 80-90 employees working, Blair completes projects of all types including educational, municipal, advanced manufacturing, medical, multi-unit residential, and religious. Blair has been successful in delivering projects via bid spec, design build, joint venture, and Public Private Partnership (PPEA).

Blair has been successful in our region because we are a relationship contractor that completes work on time and on budget. More importantly, we value communication and our word. Blair is a 'do what we say' contractor that understands that as a regional, old line contractor, we can never afford to burn a bridge with a client, prospective client or designer. Our team approach usually results in peace and harmony through collaboration and experience.

Blair self performs concrete foundations and slab prep work with the belief that with our own men bringing the project out of the ground right the first time and with urgency creates a solid platform for a successful project. It also eliminates finger pointing between subs. Blair also self performs pre-engineered work, concrete placement, structural steel erection, and carpentry.

CONFLICT OF INTEREST

We are not aware of any persons who would be a conflict of interest for this pursuit and would be obligated to disqualify themselves pursuant to the Virginia State and Local Government Conflict of Interest Act, Chapter 31 (§ 2.2-3100 et seq.) of Title 2.2.

MINORITY BUSINESS

Blair encourages participation of certified Department of Minority Business Enterprise business to bid by direct invitation and advertisement. All projects are bid using our list of over 700 qualified sub-contractors and suppliers. Of that list, over 70% are certified as Virginia SWaM businesses. Blair works with the small, minority and women-owned businesses to make electronic and paper bidding documents available at no cost. When possible, we provide options to buy materials separately or via joint check to alleviate working capital issues for the sub-contractor. Finally, Blair provides two week payment turn around to qualified SWaM contractors during capital intensive portions of the project.

DEBARRMENT

Neither Blair nor any officer or owner has had any judgments entered against him ever for breach of contracts for governmental or nongovernmental construction, including, but not limited to, PPEA, designed/bid, design-build or construction management. Blair has never been found to be in substantial non-compliance with the terms and conditions of prior construction contracts, public or private.

Neither Blair nor any officer or owner thereof have ever been disbarred or convicted of any felony related to governmental or nongovernmental construction or contracting, including, but not limited to a violation of (I) Ethics in Public Contracting (Article 4-S 11-72 et seq.), (II) the Virginia Governmental Frauds Act (S 18.2- 498.1 et seq. of Title 59.1), or (III) any substantially similar law of the Commonwealth of Virginia, the United States, or any another state.

GENERAL SAFETY INTRODUCTION

It is the policy of Blair Construction, Inc. that every employee is entitled to work under the safest possible conditions for the construction industry. To this end, every reasonable effort will be made in the interest of accident prevention, fire protection, and health preservation. All local, state, and federal safety codes will be followed. Blair Construction, Inc. will endeavor to maintain a safe and healthy workplace. It will provide safe working equipment, and all necessary personal protective equipment will be made available. In the event of injury, first aid and medical service will be provided. Because of the number of jobs in progress at one time, the varied nature of the work, and the widespread location of the jobs, we must formalize our safety program, utilizing written reports and records, to achieve the maximum use and effectiveness of accident prevention information.

The responsibility for safety on each job remains with the superintendent of that job. Their duties include reviewing all accident investigation and safety inspection reports for the job. They must also maintain a log or list of accidents to help in identifying accident trends. The superintendent or foreman will perform a daily inspection of the job site at the beginning of each day and as often as needed thereafter. A written safety checklist will be used at least once a month on all job sites by the superintendent or safety director and be documented. All work related accidents and all “near miss” accidents will be investigated by the superintendent and safety director. A written report will be prepared and sent to the office for record. The necessary precautions to prevent similar accidents will be taken, and others in the area will be retrained or cautioned as necessary.

The superintendent is responsible for conducting weekly toolbox talks at which accidents and other information concerning the safety of workers will be discussed. The superintendent is also responsible for ensuring that each employee follows the safety rules and procedures. It is our belief that accidents can be prevented. Accidents can cause personal injury, damage machinery, and destroy materials; causing needless personal suffering, inconvenience and expense. If all of us do our part by thinking and acting safely at all times, an improved safety record and overall employee well-being can be achieved.

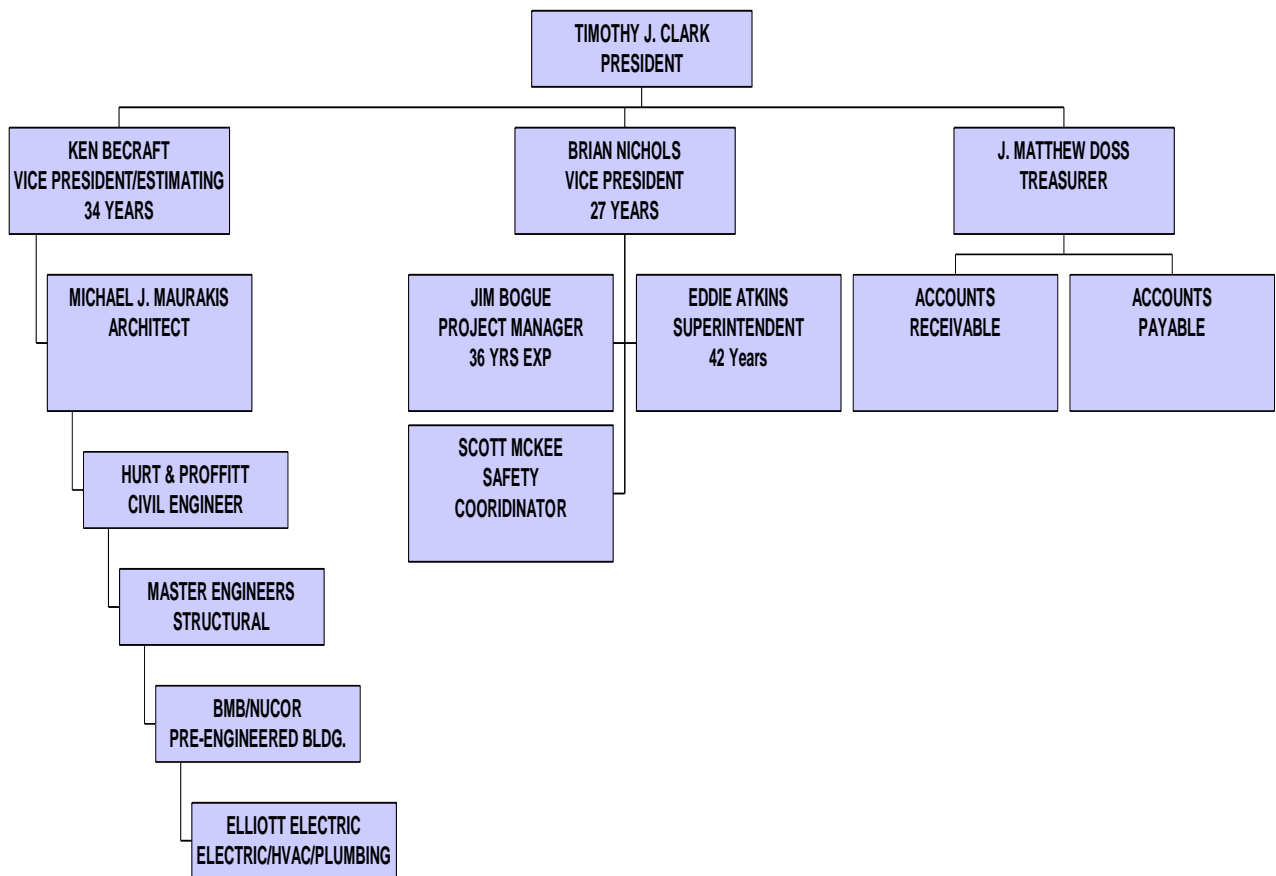
GENERAL SAFETY RULES OF BLAIR CONSTRUCTION, INC.

1. Be alert. Report to work rested and physically fit to perform your job.
2. Wear clothes suited to your job and conditions.
3. Hard hats are required to be worn as a condition of employment at all times on all jobsites by all employees including all subcontractors and visitors.
4. Signage, required posters, warning notices, and announcements will be posted on all jobsites by company superintendents.

5. Housekeeping is a top safety priority. All workers will clean up after themselves on a daily basis and dispose of debris where instructed.
6. An adequate supply of drinking water will be provided to all workers on jobsites.
7. In case of sickness or injury, no matter how slight, report at once to your supervisor for First Aid. Never attempt to treat your own or another worker's injury or try to remove foreign particles from the eye.
8. Safety devices are for your protection. Never operate your machine unless all guards provided are in place.
9. Guards must never be removed except when necessary to make adjustments or repairs, and they should be replaced immediately upon completion of work. If a guard is not in its proper position, report this at once to your supervisor.
10. Horseplay, throwing objects, scuffling, etc. are very dangerous and will not be tolerated.
11. Never distract the attention of another employee, as you might cause injury.
12. Illegal drugs and alcoholic beverages will not be permitted on the premises at any time.
13. Before using any ladder, make sure it has good safety feet, and is free from cracks, broken rungs, or other defects.
14. Do not attempt to lift or push objects that may be too heavy for you. ASK FOR HELP when you need it. Learn to lift the right way to avoid strains - bend your knees; keep your body erect; then push up with your legs. This is the easiest and the safest way.
15. If you are provided with eye protection, you are expected to wear it.
16. If you see someone working carelessly, warn and advise them to work carefully.
17. If you don't know the safe way, stop and find out.
18. All jobsites with vehicular traffic will require all workers to wear high-visibility clothing/vests.
19. Work boots or shoes are to be worn at all times.
20. Only operators should be on equipment when it is in operation. No riders allowed!
21. Operate all equipment in a safe and orderly manner as directed in the operator's manual.
22. Only authorized, qualified and trained personnel are permitted to operate specific equipment (example: forklifts, bobcats, motor vehicles, etc.). Authorization must come from the owner or supervisor.
23. All safety training must be documented.
24. Any safety violations should be immediately reported to the site superintendent and the company safety director. Violation discipline will follow the company's "Disciplinary Action Policy."
25. Remember, "SAFETY FIRST!"

Attachment 2

DESIGN/BUILD SERVICES FOR TRANSPORTATION OFFICE & STUDENT SERVICES FACILITY
FOR MECKLENBURG COUNTY PUBLIC SCHOOLS



TIMOTHY J. CLARK
PRESIDENT

CREDENTIALS:

Tim came to work for Blair Construction, Inc. in 1999 from a construction family in Maryland. After marrying into the Blair family, Tim worked side by side with Mr. Blair to learn the principles that have made the now 100 year old family business a success. Over the last few years, he has taken the reigns of leadership with daily input from Mr. Blair.

RESPONSIBILITIES:

Oversee day to day construction to review quality, efficiency and profitability. Conduct relations/negotiations with Owners on both new and ongoing projects. Coordinate with project managers and provide assistance with issue resolution. Assist in scheduling of manpower to assure projects are sufficiently staffed. Work with VA economic developers to recruit new clients to their localities. Manage office personnel and make purchasing decisions for field and office.

EDUCATION:

OSHA 40 hour
CPR/FIRST AID
B.S. Animal Science, Virginia Tech, 1995
B.S. Food Science, Virginia Tech, 1996
M.S. Food Science, Kansas State, 1998

SPECIFIC PROJECT INVOLEMENT:

Clarksville Elementary School, Clarksville, Virginia
Rustburg Middle School, Rustburg, Virginia
Crown Cork & Seal, Ridgeview (Henry County, Virginia)
CROWN Technology, Richard Ford, Wantage, OX12 9BP
SGS Kyocera, Danville
Industrial Development Authority of Danville, Telly Tucker, Director of Economic Dev.
OSG Expansion, Emporia
Greensville County IDA, Natalie B. Slate, Deputy Administrator/Director of Economic Dev.
Patriot Centre, Lot 8 Shell Building, Martinsville
Henry County Industrial Development Authority, Tim Pace
Institute for Advanced Learning, Danville
City of Danville/Pittsylvania County Regional Industrial Facilities Authority,
Linwood Wright, Affairs Consultant

COMMUNITY INVOLVEMENT:

Virginia Technical Institute
West Piedmont Workforce Investment Board
Old Dominion Ag Foundation
Virginia 4-H Board
Danville Community College Construction Trades Advisory Board
Mount Hermon Baptist Church Deacon
Danville Pittsylvania County Chamber of Commerce
Pittsylvania County Schools, Chatham, Virginia

KENNETH V. BECRAFT
VICE PRESIDENT/ESTIMATING MANAGER/PROJECT MANAGER

CREDENTIALS:

Ken has been with Blair Construction since July 1989 performing as Project Manager, Estimator, Designer, and Vice President. His experience includes diverse projects, including manufacturing, medical, industrial, institutional, and educational. These projects cover the full scope from conventional to pre-engineered construction and from design/build and fast track to competitive bids.

Ken's prior appointment as Campbell County Assistant County Administrator/Public Works Director (1985-1989) provides valuable experience with building and zoning code compliance.

RESPONSIBILITIES:

- Responsibilities includes estimating and design development (where applicable) of all jobs
- Full scope from conventional to pre-engineered and from design/build/fast track competitive bids
- Contract development and project manager assignment

EDUCATION:

B.S. Civil Engineering, Virginia Polytechnic Institute
A.A.S. Civil Engineering, Central Virginia Community College
E.I.T. Certification
Virginia Building Code Official Certification

RELEVANT PROJECTS:

Clarksville Elementary School – Additions & Renovations, Clarksville, VA
Rustburg Middle School, Rustburg, Virginia
Graham Packing, Altavista, Virginia
Beacon Credit Union, Danville, Virginia
Bauman Eye Clinic, Danville, Virginia
Centra Southside Community Hospital – Emergency Generator, Farmville, Virginia
Charlotte County Courthouse, Charlotte County, Virginia
Adult Detention Center Kitchen Upgrade and Roof Replacement, City of Danville, Virginia
WK Heavy Haul, Rustburg, Virginia
First Citizens Bank(s), Various Locations throughout Virginia
TEVA Pharmaceuticals, Forest, Virginia
Hanwha AZDEL, Forest, Virginia
Centra – Gretna Medical Facility, Gretna, Virginia
Martinsville High School, Martinsville, Virginia
Halifax Primary Care – MOB Expansion, South Boston, Virginia
Delta Star High Bay Addition and Service Center Development, Lynchburg, Virginia
Altavista Elementary School (New), Altavista, Virginia
Brookville High School Renovation, Lynchburg (Campbell County), Virginia

BRIAN NICHOLS
VICE PRESIDENT OF CONSTRUCTION

CREDENTIALS:

Brian came to work for Blair Construction, Inc. as a Project Manager in 2011 with 15 years prior construction experience. Brian has managed all types of work for Blair including several projects at Nestle USA located in Danville, VA. His expertise in large commercial construction as well as close attention to detail and schedule make him one of Blair top Managers.

RESPONSIBILITIES:

Duties include office and on-site project management, contracts, scheduling, work, coordination and job safety.

EDUCATION:

Bachelors Degree – Virginia Tech

RELEVANT PROJECT EXPERIENCE:

Crown Cork & Seal, Ridgeview, VA
James River Equipment, Rocky Mount, VA
James River Equipment, Raleigh, NC
James River Equipment, Monroe, NC
James River Equipment, Salisbury, NC
James River Equipment, Buchanan, VA
James River Equipment, Winchester, VA
James River Equipment, Tappahannock, VA
Patrick Henry Community College-Motorsports Building Renovation, Martinsville, VA
Madison County High School & William Wetsel Middle School, Madison, VA
Danville YMCA, Danville, VA – (Assisted in Completion as Project Manager)
Wise Hundley Pace Building Renovations, Danville, VA
Martinsville High School, Martinsville, VA
Nestle, USA (numerous varied projects) – Danville, VA and Gaffney, SC
First United Methodist Church – Uptown Ministry Center, Martinsville, VA
First Citizens Bank, Staunton, VA
Patriot Centre – Lot 8 Shell Building, Martinsville, VA
Northwest True Value Hardware, Ridgeway, VA

**JAMES (JIM) BOGUE
PROJECT MANAGER**

CREDENTIALS:

Jim came to work for Blair Construction, Inc. as a Project Manager in 2017 with 30 years prior construction experience. Jim is currently handling the New Charlotte County Courthouse project for Blair and has managed all types of construction projects. His expertise in large commercial construction as well as close attention to detail and scheduling with 30 years on the job experience has proven to be a great asset to Blair.

RESPONSIBILITIES:

Duties include office and on-site project management, contracts, scheduling, work, coordination and job safety.

EDUCATION:

Degree in Business, Broward College, Fort Lauderdale, Florida

RELEVANT PROJECT EXPERIENCE:

Blair Construction, Inc. – Projects
Clarksville Elementary School – Additions & Renovations, Mecklenburg, VA
Rustburg Middle School, Rustburg, VA
Halifax County Courthouse, Halifax, VA
Liberty High School – Gym Addition, Bedford County, VA
New Charlotte County Courthouse, Charlotte Courthouse, VA

Previous Employment – Projects
Aldi Stores, various locations in North Carolina
Concord Regional Airport – New Passenger Service Terminal, Concord, NC
Whole Foods Market, Alabama and South Carolina

EDDIE ATKINS
PROJECT SUPERINTENDENT

CREDENTIALS:

Eddie came to work for Blair Construction, Inc. in 1994 with 13 years prior construction experience. Except for a brief stint as a separate business owner, Eddie has held his position of Project Superintendent with Blair Construction since 1994 and has performed with expertise and pride in every Project he has overseen. His extensive knowledge of construction and 32 years on the job experience has proven to be a great asset to Blair.

RESPONSIBILITIES:

His duties include on-site management, day to day job coordination, scheduling of sub-contractors and job safety.

EDUCATION:

ASHE – Healthcare Construction Certificate (HCC) Program
OSHA 10 hour
CPR/FIRST AID
George Washington High School, Danville, VA

PROJECTS:

Clarksville Elementary School – Additions & Renovations, Mecklenburg, VA
Rustburg Middle School, Rustburg, VA
Halifax County Courthouse, Halifax, VA
New Charlotte County Courthouse, Charlotte Court House, VA
Centra Danville Medical Office Building, Danville, VA
CIT – Danville Renovations, Danville, VA
Gretna Medical Center - Centra
Martinsville High School – Renovations – Martinsville, VA
Bedford Courthouse – Addition/Renovations
Gretna High School – Renovations
Altavista High & Middle Schools
Canadian Bank Note – Danville
Institute for Advanced Learning & Research – Danville, VA
Buckingham County Upper & Lower Elementary Schools (LEED), Dillwyn, VA

SCOTT E. MCKEE
SAFETY COORDINATOR

CREDENTIALS:

Scott joined our team at Blair Construction, Inc. as a Safety Coordinator in June of 2021 with over Nine years of prior experience in onsite inspections and safety services. Technically skilled at analyzing a situation and making a decisive plan of action to address all foreseeable issues. Ability to create and teach a wide variety of safety trainings to small & large groups using multiple media platforms. Scott is detail oriented and able to set and achieve goals that work within our company and policyholder's needs and schedules.

RESPONSIBILITIES:

- Conduct regular onsite safety inspection of all Blair Construction worksites to identify and abate hazards.
- Work closely with Blair Construction's Insurance Risk Control Representatives for Workers' Compensation and General Liability carriers.
- Development, implementation and updating of Blair Construction's written safety and health programs and maintenance of all safety and training documentation.
- Works with OSHA Representatives to ensure a safe workplace on all projects.
- Track and preform training of all Blair personnel to keep on all required trainings up to date.
- Ensure all subcontractors follow Blair Construction's requirements and expectations for a safe worksite.
- Conduct investigation of any and all incidents that occur on Blair Construction projects including injuries to personnel onsite and damage to property.

EDUCATION:

Master of Science in Forestry, Forest Soils and Hydrology, May 2011
Department of Forest Resources and Environmental Conservation
Virginia Polytechnic Institute and State University (Virginia Tech); Blacksburg, VA -
Bachelor of Science, Forestry; Forest Resource Management, May 2009
Department of Forest Resources and Environmental Conservation
Virginia Polytechnic Institute and State University (Virginia Tech); Blacksburg, VA
Advanced computer skills using the Windows platform and Microsoft Office (Word, Excel, PowerPoint, Access).
National Safety Council First Aid & CPR Instructor
OSHA Construction Safety 30 hour completed in June 2021
Forklift and Aerial Lift Trainer

RELEVANT PROJECTS:

All projects under construction

Attachment 3 – Project Experience

Rustburg Middle School Rustburg, Virginia



New construction of the Rustburg Middle School approximately 136,500 sf, to accommodate 750 students in grades 6 – 8. Demo of the existing school facilities included as part of project and new construction as a phased operation through the academic year 2020 – 2021. New school to be ready for occupancy by August 2022. The primary site to include 120 car parking spaces, 15 bus loading/unloading spaces, large multi-purpose field suitable for football, soccer, or softball and an additional non-regulation track/practice field. Additional paved areas will be included for outdoor basketball/play area, loading dock (food service and receiving area), Agriculture Lab and Mechanical room access. In addition to the agricultural lab, the building includes three tech labs, one stem lab, and six science labs. One tech lab and the STEM lab include large architectural roof monitors to allow for natural lighting. There is an elevator centrally located for access to the second floor. The classroom wings are skewed to face south and equipped with a light shelf on the exterior to maximize the natural light inside of the buildings. Each end of the classroom wings includes an extended learning area with a station for a Promethean Board and a set of learning stairs. In addition to the extended learning area there are courtyards directly outside of each classroom wing that is closed in by an ornamental fence that allows for a safe, fresh air learning space. The school also includes a 500kW generator that will allow the school to function as a shelter in the event of an emergency. The Project is Managed by James (Jim) Bogue; Assistant Project Manager Mitchell Doss and built by Eddie Atkins, Superintendent.

Owner's Name: Campbell County Schools
Address: P.O. Box 100, Rustburg, VA 24588
Phone Number: (434) 332-9528
Contact: Robert Johnson, Superintendent

Architect's Name: RRMM
Address: 28 Church Ave., Roanoke, VA 24011
Phone Number: (540) 344-1212
Contact: Ben Motley
Start Date: December 2020
Finish Date: January 2023
Delivery Method: PPEA
Final or current Contract Amount: \$ 41,340,000

**Martinsville High School – Additions & Renovations
Martinsville, Virginia**



The Martinsville High School project located in Martinsville, Virginia, consisted of renovation of the existing two-story school building of approximately 172,000 square feet and additions of approximately 13,020 square feet with related site work. The project was managed by Brian Nichols and built by Eddie Atkins.

Owner's Name: Martinsville City Public Schools
Address: 746 Indian Trail, Martinsville, VA 24115
Phone Number: (276) 403-5715
Contact: Jerry Epling
Architect's Name: RRMM Architect, PC
Address: 28 Church Avenue, SW, Roanoke, VA 24011
Phone Number: (540) 344-1215
Contact: David Jones
Start Date: June 2012
Finish Date: December 2013
Final or current Contract Amount: \$ 7,922,111

Gretna High School
Gretna, Virginia



Gretna High School additions and renovations included a 20,000 sf, two story classroom addition constructed of a structural steel frame, brick exterior, TPO roof, drywall and masonry interior walls, VCT floors and ACT ceilings. The balance of the entire two-story school was gutted and renovated including windows, HVAC, electrical, plumbing, and finishes. All of the work was done in phase sequence during the operations of school. Gretna High was 94,434 sf of renovation and 17,000 sf of new construction. The Project was Managed by Ronnie Smith and built by Eddie Atkins, Superintendent.

Owner's Name: Pittsylvania County Schools
Address: 39 Bank Street, Chatham, VA 24531
Phone Number: (434) 432-2761
Contact: Donald R. Johnson, Assistant Superintendent
Architect's Name: Dewberry
Address: 551 Piney Forest Road, Danville, VA 24540
Phone Number: (434) 797-4497
Contact: Alan Burchett
Start Date: December 2008
Finish Date: November 2010
Final or current Contract Amount: \$ 12,917,000

Buckingham County (Dillwyn) Upper & Lower Elementary Schools

Buckingham, Virginia



Buckingham County Schools project located in Buckingham, Virginia, consisted of new additions approximately 60,000 square feet and approximately 75,000 square feet of renovations, associated site work, asbestos abatement, demolition of an agriculture shop building, cafeteria wing, and removal of mobile classroom trailers. Goal of LEED silver rating pursued. The project was managed by Ronnie Smith and built by Eddie Atkins.

Owner's Name: Buckingham County Public Schools
Address: 15595 W. James Anderson Road, Buckingham, VA 23921
Phone Number: (434) 969-6100
Contact: Chip Davis
Architect's Name: VMDO Architects
Address: 200 East Market Street, Charlottesville, VA 22902
Phone Number: (434) 296-5684
Contact: Kelly Callahan
Start Date: December 2010
Finish Date: January 2013
Final or current Contract Amount: \$ 18,571,019

**Chatham High School
Chatham, Virginia**



Chatham High School additions and renovations included a 22,000 sf, two story classroom addition constructed of a structural steel frame, brick exterior, TPO roof, drywall and masonry interior walls, VCT floors and ACT ceilings. The balance of the entire two-story school was gutted and renovated including windows, HVAC, electrical, plumbing, and finishes. All of the work was done in phase sequence during the operations of school. Chatham High was 96,426 sf of renovation and 22,000 sf of new construction. The project was managed by Ronnie Smith and built by David Smith, Superintendent.

Owner's Name: Pittsylvania County Schools
Address: 39 Bank Street, Chatham, VA 24531
Phone Number: (434) 432-2761
Contact: Donald R. Johnson, Assistant Superintendent
Architect's Name: Dewberry
Address: 551 Piney Forest Road, Danville, VA 24540
Phone Number: (434) 797-4497
Contact: Alan Burchett
Start Date: December 2008
Finish Date: November 2010
Final or current Contract Amount: \$ 14,512,000

Danville Community College (DCC) New Welding Bldg. & Renovate EIT Bldg., Danville, VA



Construction of new one story approximately 7,577 square feet, Welding building, including related site improvements, plus the complete renovation of existing 47,260 square feet EIT Building. The project was managed by Cris Nauta and built by Christ Taylor.

Owner's Name: Virginia Community College System
Address: 300 Arboretum Place, Suite 200, Richmond, VA 23236
Phone Number: (804) 819-4916
Contact: William Price
Architect's Name: RRMM Architects
Address: 1317 Executive Blvd., Suite 200, Chesapeake, VA 23320
Phone Number: (757) 622-2828
Contact: Bill Boyce
Start Date: October 2016
Finish Date: May 2018
Final or current Contract Amount: \$ 12,088,165

New Charlotte County Courthouse

Charlotte Court House, VA



New construction of 28,750 square foot two-story building with basement level and connection to existing Circuit Clerk's Office building. Renovations to existing office building, new parking lot and other site improvements. Structural steel frame on concrete lower level exterior walls, foundation system supported by aggregate piers, brick masonry exterior with metal stud backup, aluminum clad wood windows, elevator, standing seam and membrane roofing, audio visual, fire protection. The project is was managed by James (Jim) Bogue, Will Nauta and Superintendent, Eddie Atkins.

Owner's Name: Charlotte County
Address: 250 LeGrande Avenue, Suite A, Charlotte Court House, VA 23923
Phone Number: (434) 542-5117
Contact: Russell B. Clark, Jr.
Owner's Rep: Skanska USA Building Inc.
Contact: Curtis Elswick , Sr. Project Manager/Vice President - 540-423-2860
Architect's Name: Glave & Holmes Architecture, PC
Address: 2101 East Main Street, Richmond, VA 23223
Phone Number: (804) 649-9303
Contact: Aaron Chupp
Start Date: July 2016
Estimated Finish Date: June 2018
Final or current Contract Amount: \$ 9,666,585

BLAIR CONSTRUCTION SCHOOL EXPERIENCE

Clarksville Elementary School, Clarksville, VA
Rustburg Middle School, Campbell County
Gretna Middle School, Pittsylvania County
Chatham Middle School, Pittsylvania County
Altavista Combined Middle/High, Campbell County
Appomattox Middle, Appomattox County
Wyatt Middle School, Greensville County
Walton Middle School, Albemarle County
Reidsville Middle School (NC)
Salem Middle School (Wake County NC)
Mecklenburg County Elementary Schools (Clarksville, Chase City, & Lacrosse)
Langston Focus Center, Danville
Northside Pre-school, Danville
I.W. Taylor, Danville
Stewartsville Elementary
Altavista Elementary, Campbell County
Rustburg Middle School Gymnasium, Campbell County
Rustburg High School, Campbell County
Brookville High School Renovations, Campbell County
Brookville High School Field House, Community Coordination / Clearing house
South Boston Elementary, Halifax County
Dillwyn Primary & Elementary, Buckingham County
Gretna High School Additions & Renovations, Pittsylvania County
Chatham High School Additions & Renovations, Pittsylvania County
Martinsville High School Renovations
Franklin County High School Renovations, Franklin County
Heritage Elementary School Renovations, Lynchburg City Schools
Dunbar Middle School Renovations, Lynchburg City Schools
Sheffield & Bedford Hills Elementary Gym additions, Lynchburg City Schools

Kingswood Elementary School (Wake County NC)

Forest Elementary School, Bedford County

Liberty High School Gym addition, Bedford County

Private/Post Grad:

Central Virginia Community College – Bedford Hall Renovations

University of Lynchburg – Centennial Hall

Virginia Technical Institute (VTI) Altavista

Danville Community College – Foundation Hall

Danville Community College – Welding Building

Danville Community College – EIT (Engineering Building)

Hargrave Academy – Multiple New and Renovation Projects

Chatham Hall – Multiple New and Renovation Projects

Averett University – Multiple New and Renovation Projects

Institute for Advanced Learning (IALR), Danville

Hawkins Research Building (at IALR Campus)

Hawkins Building Expansion (at IALR)

Hampden Sydney College – Graham Hall & Johns Auditorium

American Hebrew Academy – Multiple New Buildings (Greensboro)

National College of Business and Technology, Danville, VA

Contractors License

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation
9960 Mayland Drive, Suite 400, Richmond, VA 23233
Telephone: (804) 367-8500

EXPIRES ON
03-31-2025

NUMBER
2701015420

BOARD FOR CONTRACTORS
CLASS A CONTRACTOR
***CLASSIFICATIONS* CBC RBC**

 **BLAIR CONSTRUCTION INC**
PO BOX 612
GRETNA, VA 24557

DPOR

Signature

Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation

DPOR-LIC (02/2017)
(DETACH HERE)

CLASS A BOARD FOR CONTRACTORS
CONTRACTOR

***CLASSIFICATIONS* CBC RBC**
NUMBER: 2701015420, EXPIRES: 03-31-2025

BLAIR CONSTRUCTION INC
PO BOX 612
GRETNA, VA 24557



Status can be verified at <http://www.dpor.virginia.gov>

VOID

DPOR-PC (02/2017)

DPOR License Lookup License Number 0401008457

License Details

Name	MAURAKIS, MICHAEL JOHN
License Number	0401008457
License Description	Architect License
Rank	Architect
Address	DANVILLE, VA 24541
Initial Certification Date	1992-09-15
Expiration Date	2024-09-30

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DPOR License Lookup build 1,467 (built 2023-02-27 11:28:50).



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Contractor's Qualification Statement

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

SUBMITTED TO: Mecklenburg County Public Schools

ADDRESS: 175 Mayfield Drive
Boydton, Virginia 23917

SUBMITTED BY: Blair Construction, Inc.

NAME: Kenneth V. BeCraft

ADDRESS: P.O. Box 612
Gretna, Virginia 24557

PRINCIPAL OFFICE: 23020 US Highway 29, Gretna, Virginia 24557

- Corporation
- Partnership
- Individual
- Joint Venture
- Other

NAME OF PROJECT: *(If applicable)*

Transportation Office & Student Services Facility – RFP # TSSPPEA-2023-01

TYPE OF WORK: *(File a separate form for each Classification of Work.)*

- General Construction
- HVAC
- Electrical
- Plumbing
- Other: *(Specify)*

This form is approved and recommended by the American Institute of Architects (AIA) and The Associated General Contractors of America (AGC) for use in evaluating the qualifications of contractors. No endorsement of the submitting party or verification of the information is made by AIA or AGC.

§ 1.0 ORGANIZATION

§ 1.1 How many years has your organization been in business as a Contractor?

100+

§ 1.2 How many years has your organization been in business under its present business name?

§ 1.2.1 Under what other or former names has your organization operated?

W.R. Blair Construction
W.A. Blair Construction
Fred A. Blair Construction

§ 1.3 If your organization is a corporation, answer the following:

§ 1.3.1 Date of incorporation: May 1, 1980

§ 1.3.2 State of incorporation: Virginia

§ 1.3.3 President's name: Timothy J. Clark

§ 1.3.4 Vice-president's name(s): Kenneth V. BeCraft
Brian Nichols

§ 1.3.5 Secretary's name: J. Matthew Doss

§ 1.3.6 Treasurer's name: J. Matthew Doss

§ 1.4 If your organization is a partnership, answer the following:

§ 1.4.1 Date of organization: N/A

§ 1.4.2 Type of partnership, if applicable: N/A

§ 1.4.3 Name(s) of general partner(s): N/A

§ 1.5 If your organization is individually owned, answer the following:

§ 1.5.1 Date of organization: N/A

§ 1.5.2 Name of owner: N/A

§ 1.6 If the form of your organization is other than those listed above, describe it and name the principals:

N/A

§ 2.0 LICENSING

§ 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.

Commonwealth of Virginia - Class A - License No.: 2701 015420
State of North Carolina - Class A - Unlimited License No.: 12311
Fed ID No.: 54-2017024

§ 2.2 List jurisdictions in which your organization's partnership or trade name is filed.

Lynchburg, Danville, South Boston, Chatham, and Altavista

§ 3.0 EXPERIENCE

§ 3.1 List the categories of work that your organization normally performs with its own forces.

Selective Demolition - 100%	Blocking - 100%
Concrete - 100%	Doors/Hardware - 100%
Grading - 20%	Wood Framing - 20%

§ 3.2 Claims and Suits

(If the answer to any of the questions below is yes, attach details.)

§ 3.2.1 Has your organization ever failed to complete any work awarded to it?

No

§ 3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers?

No

§ 3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years?

No

§ 3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract?

(If the answer is yes, attach details.)

No

§ 3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

***See Attached**

§ 3.4.1 State total worth of work in progress and under contract:

§ 3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces. ***See Attached**

§ 3.5.1 State average annual amount of construction work performed during the past five years:

§ 3.6 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization.

§ 4.0 REFERENCES

§ 4.1 Trade references: ***See Attached**

§ 4.2 Bank references: ***See Attached**

§ 4.3 Surety

§ 4.3.1 Name of bonding company: ***See Attached**

§ 4.3.2 Name and address of agent: **Mid-Atlantic Insurance Services, Inc.**
202 River Oaks Drive
Altavista, VA 24517

§ 5.0 FINANCING

§ 5.1 Financial Statement ***Available Upon Request**

§ 5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

- .1** Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);
- .2** Net Fixed Assets;
- .3** Other Assets;
- .4** Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes); and
- .5** Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings).

§ 5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

N/A

§ 5.1.3 Is the attached financial statement for the identical organization named on page one?

N/A

§ 5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsidiary).

N/A

§ 5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

§ 6.0 SIGNATURE

§ 6.1 Dated this 10th day of August 2023

Name of organization: Blair Construction, Inc.

By: *Kenneth V. BeCraft*

Title: Kenneth V. BeCraft, Vice President

§ 6.2

Mr. Kenneth V. BeCraft being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this 10th day of August 2023

Notary Public: *Pamela Green Mattox*

My commission expires: June 30, 2025



CAUTION: You should sign an original AIA Contract Document, on which this text appears in red. An original assures that changes will not be obscured.

BLAIR CONSTRUCTION, INC.

23020 U.S. Hwy 29 South
P.O. Box 612
Gretna, Virginia 24557
Ph. (434) 656-6243
Class A Contractor License #2701 015420A
Founded in 1911
Incorporated May 1, 1980
Tax ID: 54-2017024

Attachments 4.1; 4.2; and 4.3.1

Trade References:

Chandler Concrete Co.
1088 Industrial Avenue
Danville, VA 24541
Ph. (434) 792-1233
Steve.gallimore@chandlerconcrete.com

First Piedmont Corp.
P.O. Box 1069
Chatham, VA 24531
(434) 432-0211
swatson@fpcwaste.com

J.W. Squire Co., Inc.
205 Hairston Street
Danville, VA
Ph. (434) 792-3822
SMerrick@jwsquirecoinc.com

Lester Building Supply
P.O. Drawer 4991
Martinsville, VA 24115
(276) 638-8834
cwebb@lestergroup.com

CRB Electric
614 Fairview North
Chatham, VA 24531
(434) 432-8166
annablair@crbelectric.com

Bank Reference:

American National Bank
628 Main Street
Danville, Virginia 24541
Contact: Ronnie Moore
Ph. (434) 792-5111

Bonding Company:

Liberty Mutual / Elizabeth Teicher
10045 Red Run Blvd., Suite 370
Owing Mills, MD 21117
(410) 581-3156

Officers:

Fred A. Blair, Owner
Gretchen B. Clark, Chief Executive Officer
Tim Clark, President
Ken BeCraft, Vice-President
Brian Nichols, Vice-President - Construction
Kimberly Reynolds, Secretary
Matt Doss, Treasurer

3.4.1 Current Workload
Blair Construction, Inc. Contracts In Progress as of August 2023

Owner Name	Contracts - Location & Description	Architect Name & Phone	Contract Amount	Bal to Complete
Campbell County Public Schools 47 Courthouse Lane Rustburg, VA 24588 Clif Tweedy - 434-332-9617	New Rusburg Middle School - #3368 555 Village Highway Rustburg, VA 24588 New construction of approximatley 120,000 SF	RRMM Architects 28 Church Avenue Roanoke, VA 24011 Ben Motley - 540-344-1212	\$35,667,906	4%
Edward Walker Roanoke, VA Ed Walker - 540-314-2424	The Holbrook - #3423 108 Holbrook & 990 Main Street Danville, VA Renovations to Medical Building Upfit for Apartments	Balzer & Associates 1208 Corporate Circle Roanoke, VA 24018 Mike Kennedy - 540-722-9580	\$8,611,071	35%
Virginia Community College Systems 300 Arboretum Place, Suite 200 Richmond, VA 23236 William Price - 804-819-4916	Patrick Henry Community College - Partial Renovation MET II - #3425 645 Patriot Avenue Martinsville, VA 24114 New entry addition containing a conference room, lobby, new office, classrooms, welding booths, & restrooms	RRMM Architects 28 Church Avenue SW Roanoke, VA 24011 Andy Grant - 540-230-3794	\$4,525,405	2%
Crown Cork & Seal USA, Inc. 202 Sustainable Way Ridgeway, VA 24148	Crown Cork & Seal USA, Inc. - #3439 202 Sustainable Way Ridgeway, VA 24148 Construction of 330,000SF New Manufacturing Facility	Design/Build	\$70,927,542	1%
Franklin County Board of Supervisors 1255 Franklin Street, Suite 112 Rocky Mount, VA 24151 Michael Thurman - 540-483-3087	Glade Hill Fire & EMS Station - #3450 35 Turtle Hill Road Union Hall, VA New construction of 13,790 SF Fire & EMS Station	Thompson & Litton 726 Auburn Avenue Radford, VA 24141 Barry Collier - 540-633-1897	\$4,789,540	5%
Pittsylvania County Public Schools 39 Bank Street Chatham, VA 24531 Mike Hutson - 434-432-2761	Pittsylvania Co Career & Technical Center - HVAC/Window - #3465 11700 US Highway 29 Chatham, VA 24531 New HVAC/Mechanical Systems/Window	Dewberry 551 Piney Forest Road Danville, VA 24540 Larry Hasson - 434-797-4497	\$8,316,345	35%

3.4.1 Current Workload
Blair Construction, Inc. Contracts In Progress as of August 2023

Owner Name	Contracts - Location & Description	Architect Name & Phone	Contract Amount	Bal to Complete
Schock Virginia Base Project 1450 Beaver Creek Drive Martinsville, VA 24114 Peter Shim	Schock Virginia Base Project - Phase 1 - #3477 1450 Beaver Creek Drive Martinsville, VA 24114 Phase I - Upfit of Shell Building	Design/Build	\$1,974,781	65%
Pittsylvania County Public Schools 39 Bank Street Chatham, VA 24531 Mike Hutson - 434-432-2761	Pittsylvania County Career & Technical Center - Roof 11700 US Highway 29 Chatham, VA 24531 New roof replacement	Dewberry 551 Piney Forest Road Danville, VA 24540 Larry Hasson - 434-797-4497	\$1,453,000	15%
Blue Chip Racing Resorts, LLC 1245 Pine Tree Road Alton, VA 24520 Connie Nyholm	VIR Member Garages - #3489 1245 Pine Tree Road Alton, VA 24520 Pre-Engineered W 36" Block – No Paving, No fence	Desing/Build	\$1,885,199	12%
Blue Chip Racing 1245 Pine Tree Road Alton, VA 24520 Connie Nyholm	VIR Skip Barber Racing School - #3490 1245 Pine Tree Road Alton, VA 24520	Design/Build	\$4,453,245	45%
Mecklenburg Electric 11633 Highway 92 Chase City, VA 23924 Tim Boelte	Empower Broadband - #3510 11633 Highway 92 Chase City, VA 23924	Design/Build	\$2,378,719	40%
BGF Industries 401 Amherst Avenue Altavista, VA 24517 John Hudson - 434-36-2128 x 3132	BGF Bathrooms - Altavista - Addition & Renovations - #3494 401 Amherst Avenue Altavista, VA 24517 Construction of storm and sanitary sewer Bathroom/Locker Room Upgrades, building addition.	Wiley Wilson 127 Nationwide Drive Lynchburg, VA 24502	\$5,191,322	35%
City of Danville 427 Patton Street, Room 304 Danville, VA 24541	Third Avenue Splash Pad - #3499 Behind Third Avenue Fire Station Danville, VA New splashpad with specialty aquatic spray elements	Site Collaborative 821 Wake Forest Road Raleigh, NC 27604	\$1,747,142	40%

3.4.1 Current Workload
Blair Construction, Inc. Contracts In Progress as of August 2023

Owner Name	Contracts - Location & Description	Architect Name & Phone	Contract Amount	Bal to Complete
Whiting-Turner Company-GC	Caesars Virginia - Site Work	Kimley-Horn	\$38,238,411	45%
3015 West Moore Street Suite 100	11 West Main Street	1700 Willow Lawn Drive		
Richmond, Virginia 23230	Danville, VA 24541	Richmond, VA 23230		
Dean Speed - 571-235-7820	Earthwork, Site Utilities, Site Concrete, Asphalt Paving	David Ellington		
Delta Star	Delta Star - Fabrication Shop Addition - #3501	Design-Build	\$1,301,498	20%
3550 Mayflower Drive	3550 Mayflower Drive			
Lynchburg, VA 24501	Lynchburg, VA 24501			
Ray Glover - 434-845-0921 x 5440	New construction of Fabrication Shop Addition			
VIRginia International Raceway	VIR - The Lodge Renovations - #3511	Design-Build	\$864,123	20%
1245 Pine Tree Road	1245 Pine Tree Road			
Alton, VA 24520	Alton, VA 24520			
Ben Farmer - 434-841-5998	Interior renovations to existing 27-unit facility			
VIRginia International Raceway	VIR - Pit Lane Suites Renovations - #3512	Design-Build	\$8,426,000	50%
1245 Pine Tree Road	1245 Pine Tree Road			
Alton, VA 24520	Alton, VA 24520			
Ben Farmer - 434-841-5998	Interior renovations to existing 18-unit facility			
Danville/Pittsylvania County IDA	30K Cyber Shell Building - #3482	Architectural Partners, P.C.	\$2,973,697	25%
P.O. Box 3300, Danville, VA 24543	Cyber Park Lot 12A-1	10 Ninth Street		
P.O. Box 426, Chatham, VA 24531	Riverpoint Drive & Slayton Avenue	Lynchburg, VA 24504		
Corrie Bobe - 434-793-1753	Danville, VA	Mark Smith		
	New construction of 30,000 SF building	434-846-2456		
First Southern Baptist Church	First Souther Baptist Church - Phase 1 - #3492	Design/Build	\$3,953,575	60%
708 Prospect Road	708 Prospect Road			
Hurt, VA 24563	Hurt, VA 24563			
Pastor Sam Knaus - 434-363-3699	New Construction two-story 12,625 SF Worship Center			

3.4.1 Current Workload
Blair Construction, Inc. Contracts In Progress as of August 2023

Owner Name	Contracts - Location & Description	Architect Name & Phone	Contract Amount	Bal to Complete
Edward Walker Roanoke, VA Ed Walker - 540-314-2424	917 W. Main Street - #3517 Renovations/Redevelopment	Design/Build	\$2,490,450	100%
Carter Bank & Trust 1300 Kings Mountain Road Martinsville, VA 24112 Stan Foley - 276-336-4374	Carter Bank & Trust - Blacksburg Branch - #3518 Renovations	Design/Build	\$916,839	100%
Edward Walker Roanoke, VA Ed Walker - 540-314-2424	1009 W. Main Street - #3519 Renovations/Redevelopment	Design/Build	\$8,298,750	100%
Edward Walker Roanoke, VA Ed Walker - 540-314-2424	1040 Wood Avenue - #3520 Renovations/Redevelopment	Design/Build	\$1,030,750	100%
Edward Walker Roanoke, VA Ed Walker - 540-314-2424	1017 W. Main Street - #3523 Renovations/Redevelopment	Design/Build	\$1,193,500	100%
Mecklenburg County Public Schools 175 Mayfield Drive Boydton, VA 23917 Dr. Scott Worner - 434-738-6111	Clarksville Elementary School - #3525 Additions & Renovations (PPEA)	Grimm+Parker Architects 123 E. Main Street Charlottesville, VA 22902 Dan Lawrence - 434-270-0140	Design Stage Only \$1,920,633	100%
City of Danville 427 Patton Street Danville, VA 24541 Angela Corbett - 434-799-6528 x 1	Construction of Riverfront Park - #3527 Pre-eminent urban outdoor space, parking area, retaining walls, new pdedestrain plazas, walkways, etc.	Site Collaborative 821 Wake Forest Road Raleigh, NC 27604	\$12,794,500	85%

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Patriot Center Shell Building	David Moore	Clark Eden and Associates	\$ 2,744,188.00	Sep-07
	County of Henry, Purchasing Dept.	1049 Brookdale St., Suite B		
	Post Office Box 7	Martinsville, VA 24112		
	Collinsville, VA 24078	276-632-6231		
	276-634-4670			
Blue Ridge Aquaculture Pilot Facility	Haze Harris	Clark Eden and Associates	\$ 854,620.00	Apr-07
	Blue Ridge Aquaculture	1049 Brookdale Street, Suite B		
	555 Industrial Park Drive	Martinsville, VA 24112		
	Martinsville, VA 24112	276-632-6231		
New Benchmark Community Bank	Mike Walker	ESD Architecture	\$ 1,435,092.00	Jun-07
	Benchmark Bank	500 West Fifth St., Suite 100		
	100 South Broad Street	Charlotte, NC 28202		
	Kenbridge, VA 23944	704-373-1900 x108		
	434-676-8444			
Barr Laboratories SMMA Addition	Premji Patel	IPS	\$ 9,423,696.00	Mar-07
	Barr Laboratories, Inc	2001 Joshua Road		
	2150 Perrowville Road	Lafayette Hill, PA 19444		
	Forest, VA 24551	610-828-4090 x313		
	434-534-8786			
Bridge Street Condominiums	Howard Kellman	Johannas Design Group	\$ 3,694,162.00	Dec-06
	Broad Reach Enterprises, LLC	1901 West Cary St.		
	109 N. Shields Avenue	Richmond, VA 23220		
	Richmond, VA 23220	804-358-4993		
	804-615-8670 (Cell)			
Sleep Inn, Emporia	A.C. Patel	Sarapun Rojanatavorn, AIA	\$ 3,146,759.00	Dec-07
	Akshar International, Inc.	3900 Arrow Drive		
	921 West Atlantic St.	Raleigh, NC 27612		
	Emporia, VA 23847	919-782-9660		
	434-634-9481			
South Boston Elementary School 95,553 SF	Paul Stapleton	Dewberry, Inc.	\$ 14,772,959.00	Jul-07
	Halifax County Public Schools	551 Piney Forest Road		
	1030 Mary Bethune Street	Danville, VA 24540		
	PO Box 1849	434-797-4497		
	Halifax, VA 24558			
	434-476-2171			

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Edwin Gibson Magnet School	Danville Public Schools 501 Newton St. Danville, VA 24541 336-694-4551	Dewberry, Inc. 551 Piney Forest Road Danville, VA 24540 434-797-4497	\$ 2,410,506.00	Nov-06
Institute for Advanced Learning and Research	City of Danville/Pittsylvania County Regional Industrial Facilities Authority P.O. Box 3300 Danville, VA 24543 434-799-5245	Dewberry 551 Piney Forest Road Danville, VA 24540 434-797-4497	Lab Renovations \$ 591,541.00 Office Renovations \$ 68,850.00 Flynn Lab \$ 133,810.00	Jan-06 Jan-06 Jan-07
Averett Univ. Student Center	Averett University 420 West Main St. Danville, VA 24541 434-791-5670	VMDO Architects, PC 116 Second Street NE Charlottesville, VA 22902 434-296-5684	\$ 7,064,549.00	Oct-06
Yorktowne Cabinetry, Inc.	Yorktowne, Inc. 5 North 8th Street Mifflinburg, PA 17844 570-966-1076	Calloway Johnson Moore West 1030 Main Street Lynchburg, VA 24504 434-847-6564	\$ 10,508,000.00	Mar-06
Chatham Middle School	Pittsylvania County School Board P. O. Box 232 Chatham, VA 24531 434-656-6248	Moseley Harris & McClintock 50 West Market St. Harrisonburg, VA 22801 540-434-1346	\$ 8,410,281.66	Sep-04
Virginia Tech Livestock Arena	VA Polytechnic Institute and State Univ. Capital Design & Construction Dept. 90 Sterrett Facilities Complex Blacksburg, VA 24061 540-231-6449	Boynton Rothschild Rowland Architects The Ironfronts 1011 East Main St., Suite 221 Richmond, VA 23219 804-643-1977	\$ 2,245,592.39	Mar-04
Piedmont Triad Int'l Airport Security Exp.	Piedmont Triad Airport Authority 6415 Bryan Blvd. Greensboro, NC 27425 336-665-5600	Triad Design Group 4807-C Koger Blvd. Greensboro, NC 27407 336-218-8282	\$ 5,213,623.00	Dec-05

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
North Theatre	North Theatre, LLP	Dewberry & Davis, Inc.	\$ 1,460,821.44	Feb-05
	824 North Main St.	551 Piney Forest Rd.		
	Danville, VA 24540	Danville, VA 24540		
	434-792-1933	434-797-4497		
National College of Business	Duke Construction	PDT Architects	\$ 1,548,763.00	Apr-05
	4555 Lake Forest Drive	8044 Montgomery Road		
	Suite 400	Suite 110		
	Cincinnati, Ohio 45242	Cincinnati, Ohio 45242		
	513-956-4922	513-891-4605		
Danville Science Center	Science Museum of Virginia	Dewberry & Davis, Inc.	\$ 3,179,714.00	Jan-06
	2500 West Broad Street	551 Piney Forest Road		
	Richmond, VA 23220	Danville, VA 24540		
	804-864-1521	434-797-4497		
Heritage Elementary School-Renovations	Lynchburg City Schools	Dominion Seven Architects	\$ 954,816.00	Aug-04
	3525 John Capron Road	918 Commerce Street, Suite 6		
	Lynchburg, VA 24501	Lynchburg, VA 24504		
	434-522-3772			
Gretna Middle School	Pittsylvania County School Board	Moseley Harris McClintock	\$ 8,000,000.00	Sep-03
	P.O. Box 232	50 West Market Street		
	Chatham, VA 24531	Harrisonburg, VA 22801		
	434-656-6248			
Kingswood Elementary School	Wake County Public School Board	Davis Kane Architects, P.A.	\$ 6,672,569.00	Jun-05
	1551 Rock Quarry Road	503 Oberlin Road, Ste 300		
	Raleigh, NC 27610	Raleigh, NC 27605		
	919-856-8285			
Salem Middle School	Wake County Public School Board	Cherry Huffman Architects, P.A.	\$ 14,358,404.00	Aug-04
	1551 Rock Quarry Road	135 E. Martin Street, Suite 101		
	Raleigh, NC 27610	Raleigh, NC 27601		
	919-856-8285			

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
The Institute For Advanced Technology	City of Danville/Pittsylvania County Regional Industrial Facilities Authority Danville, VA 24540 434-799-5245	Dewberry & Davis, Inc. 551 Piney Forest Road Danville, VA 24540	\$ 15,539,227.00	Sep-04
McAirlaid's, Inc.	McAirlaid's, Inc. P.O. Box 588 Rocky Mount, VA 24151	Eden & Associates 1109 Broodale Street, Suite B Martinsville, VA 24112 276-632-6263	\$ 3,836,617.00	Jun-08
SML Hotel, L.L.C.	Hampton Inn-Gretna Bird Dog Lane Gretna, VA 24557 New Construction of Hotel	Eden & Associates 1109 Brookdale Street, Ste B Martinsville, VA 24112 276-632-6263	\$ 4,708,019.00	Dec-08
The Uttermost Company	Uttermost 3325 Grassy Hill Road Rocky Mount, VA 24151 Addition to Warehouse	Design Build by Blair Const.	\$ 1,782,089.00	Dec-08
Southside Va Education Ctr-PH I	Greensville County Board Supervisors Sussex Drive/US 301 North Emporia, VA 23847	Baxter Bailey & Associates The Plummer House 11 East Franklin Street Richmond, VA 23219 804-343-1833	\$ 3,153,978.00	Apr-09
Southside Va Education Ctr-PH II	Greensville County Board of Supervisors Sussex Drive/US 301 North Emporia, VA 23847	Baxter Bailey & Associates The Plummer House 11 East Franklin Street Richmond, VA 23219 804-343-1833	\$ 1,644,995.00	Apr-09
Wyatt Middle School	Greensville County Public Schools 105 Ruffin Street Emporia, VA 23847	BCWH 1840 West Broad Street Suite 400 Richmond, VA 23220 804-788-4774	\$ 11,999,650.00	Apr-09

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Hargrave Military-Dining Hall	Hargrave Military Academy 200 Military Drive Chatham, VA 24531	Marcellus Wright Cox 401 East Main Street Richmond, VA 23219 804-780-9067	\$ 4,739,870.00	Feb-09
Lunenburg Courthouse	Lunenburg County Board of Supervisors 11409 Courthouse Road Lunenburg, VA 23952	Wiley & Wilson 2310 Langhorne Road Lynchburg, VA 24501 434-947-1901	\$ 2,216,992.00	Apr-09
Quality Culverts	Quality Culverts Greensville County Industrial Park Emporia, VA 23847	Design Build	\$ 1,936,610.00	Mar-09
Earle Greene-Lot 16 - Building	Virginia Motor Sports Technology 1081 Ace Drive Alton, VA 24520	Eden & Associates 1109 Brookdale Street, Suite B Martinsville, VA 24112 276-632-6231	\$ 481,204.00	Feb-09
Canadian Bank Note	Canadian Bank Note Company, Limited 145 Richmond Road Ottawa, OnK1Z1A1	Design/Build-Blair Construction	\$ 1,817,035.00	Mar-09
COM40/EBI, LLC	EBI, LLC 745 Kentuck Road Danville, VA 24540	Dewberry 551 Piney Forest Road Danville, VA 245440 434-797-4497	\$ 5,516,847.91	Mar-09
Chatham Hall-Lecture Hall & Dining Ren.	Chatham Hall 800 Chatham Hall Circle Chatham, VA 24531	VMDO 200 East Market Street Charlottesville, VA 22902	\$ 3,253,239.00	Apr-09
Danville Community College-Health Sciences	Commonwealth of VA - DCC State Board for Community Colleges 101 North 14 Street, 16 Floor Richmond, VA 23217	Dewberry 551 Piney Forest Road Danville, VA 24540	\$ 6,811,296.00	Dec-09
Fairfield Inn - South Boston	South Boston Hotel Partners 1 Victory Drive Suite 200 Liberty, Missouri 64068	TAAG Architects 950 17th Street, Suite 2050 Denver, CO 80202	\$ 5,732,000.00	Jul-09

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
CVCC-Bedford Hall	Virginia Community College System State Board for Community Colleges 101 North 14 Street, 16 Floor Richmond, VA 23217	Clark Nexen 213 South Jefferson Street, Suite 1011 Roanoke, VA 24011	\$ 2,686,641.00	Jul-09
Advanced Vehicle Research Center	The Advanced Vehicle Research Center 500 Stinson Drive Danville, VA 24540	Design/Build	\$ 1,370,521.00	Jul-09
R.E. Michel-Christiansburg	Canyon Construction Management 5712 - F Industrial Lane Frederick, MD 21704	CMW Group 44 North Market Frederick, MD 21704	\$ 884,650.00	Jul-09
Pittsylvania County Schools	Chatham High School Chatham, Virginia Addition & Renovations	Dewberry 551 Piney Forest Road Danville, VA 24540	\$ 14,512,000.00	Nov-10
Pittsylvania County Schools	Gretna High School Gretna, Virginia Addition & Renovations	Dewberry 551 Piney Forest Road Danville, VA 24540	\$ 12,917,000.00	10-Nov
Mecklenburg County Community Services	Lake Country Education and Enrichment Center P.O. box 1011 Clarksville, VA 23927 New Construction	James Stevenson, AIA 2002 Watson Drive Henderson, NC 27536	\$ 1,360,841.00	Jun-10
Olde Dominion Agricultural Foundation	Olde Dominion Agricultural Complex-Office Area 19783 US Hwy 29 South Chatham, VA 24531 New Construction	Olde Dominion Agricultural 19783 US Hwy 29 South Chatham, VA 24531	\$ 1,242,627.00	Dec-10
Olde Dominion Agricultural Foundation	Olde Dominion Agricultural Complex-Office Area 19783 US Hwy 29 South Chatham, VA 24531 New Construction	Design/Build - Blair Construction, Inc.	\$ 2,114,905.00	Dec-10
First Baptist Church of East Martinsville	First Baptist Church of East Martinsville 1043 East Church Street Martinsville, VA 24112 Design/Build	Design/Build - Blair Construction, Inc.	\$ 850,000.00	Mar-11

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Agrium	Agrium 4582 S. Ulster Street Denver, CO 80237	Master Engineering's & Designers 904 Lakeside Drive Lynchburg, VA 24506	\$ 4,752,293.00	Mar-11
TEVA Pharmaceuticals	TEVA Pharmaceuticals - Packaging Lines 10 & 11 2150 Perrowville Road Forest, VA 24551	IPS 2001 Joshua Road PA	\$ 934,354.00	Jan-11
Head Start	Head Start 540 Holbrook Street Danville, VA 24541	Calloway Johnson Moore & West 1030 Main Street Lynchburg, VA 24504	\$ 854,319.00	Feb-11
Virginia Technical Institute	Virginia Technical Institute - Altavista 201 Ogden Road Altavista, VA 24517	MRG Consulting, LLC 155 Quail Ridge Drive Altavista, VA 24517	\$ 1,450,000.00	Dec-10
Essel Propack	Essel Propack - Expansion 187 Cain Creek Blvd. Danville, VA 24540	N/A	\$ 5,758,326.00	May-11
Ben and Betty Davenport	Davenport Home 240 Island View Drive, Lot 84 The Waters Edge Penhook, VA 24137	Irby + Papit Architects 1127 A West Main Street Richmond, VA 23220	\$ 1,754,942.00	Nov-11
McAirlaid's - North American Headquarters	McAirlaid's - Phase II P.O. Box 588 Rocky Mount, VA 24151	Design/Build	\$ 4,296,795.00	Nov-11
Nestle - Rec Bay	Nestle - USA 201 Airside Drive Danville, VA	Middough Engineering 700 Commerce Drive Suite 200 Oak Brook, IL 60523	\$ 596,737.00	Nov-11
Nestle - Sugar Hill	Nestle - USA 201 Airside Drive Danville, VA	Middough Engineering 700 Commerce Drive Suite 200 Oak Brook, IL 60523	\$ 409,549.00	Aug-11

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Dimon Building	Dimon Bldg. 615 Bridge Street Danville, VA	Design/Build	\$ 1,540,000.00	Oct-11
CitiTrends	Lester Development Corporation 101 Commonwealth Blvd West Martinsville, VA 24112 276-632-2195	Blue Ridge Architects 6 1/2 Wall Street Martinsville, VA 24112	\$ 439,168.00	Sep-11
EIT - Cyber Park	BDJN, LLC 108 Carpenter Drive Sterling, VA 20164 John Hare - 703-478-0700 x 1362	Design/Build	\$ 4,480,826.00	Jan-12
Nutrition Solutions	BGW, LLC 3801 Piney Forest Road Danville, VA	Craddock Cunningham Architectural 10 9th Street Lynchburg, VA 24504 434-846-8456	\$ 1,059,698.00	Jan-12
ICF International	Panattoni 13800 Coppermine Road Herndon, VA 20171 Chris Ciliberti - 703-234-7856	Morgan Gick McBeth & Associates 131 Great Falls Street, Suite 200 Falls Church, VA 22046 Wil McBeath - 703-226-4300	\$ 5,626,906.00	Jan-12
ICF International - Tenant Improvements	Panattoni 13800 Coppermine Road Herndon, VA 20171 Chris Ciliberti - 703-234-7856	Morgan Gick McBeth & Associates 131 Great Falls Street, Suite 200 Falls Church, VA 22046 Wil McBeath - 703-226-4300	\$ 3,517,589.00	Feb-12
Applied Felts - 2011 Addition	Bowles, LLC 3375 Joseph Martin Hwy Martinsville, VA 24115 Ben Bowles - 276-956-3442	Conrad Knight, PC 212 Starling Avenue Martinsville, VA 24112 Conrad Knight - 276-638-8794	\$ 1,175,161.00	Jan-12

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Old Belt Super Computer	Industrial Development Authority 427 Patton Street Danville, VA 24541	Design/Build	\$ 1,021,628.00	Dec-11
Ringgold Shell Building Upfit	Pittsylvania County IDA P.O. Box 426 Chatham, VA 24531 Ken Bowman - 434-432-1669	Design/Build	\$ 1,982,686.00	Dec-11
Northside Preschool 680 Arnett Boulevard Danville, VA 24540	Danville Public Schools P.O. Box 9600 Danville, VA 24543	Dewberry 551 Piney Forest Road Danville, VA 24540	\$ 2,731,660.00	Jul-12
Hargrave Guest House & President's Residence 200 Military Drive Chatham, VA 24531	Hargrave Military Academy 200 Military Drive Chatham, VA 24531	Craddock Cunningham 10 9th Street Lynchburg, VA 24504 434-846-8456	\$ 1,494,965.00	Sep-12
GSO Aviation 135 Airside Drive Danville, VA	Danville IDA P.O. Box 3300 Danville, VA 24541	Design Build	\$ 876,463.00	Mar-12
Averett Nursing Build Out 512 Bridge Street Danville, VA	Averett University Danville, VA	Design Build	\$ 1,214,845.00	Jun-12
Pittsylvania County High Schools - Athletic Facilities Various locations	Pittsylvania County School Board 39 Bank Street Chatham, VA 24531	Dewberry 551 Piney Forest Road Danville, VA 24540	\$ 1,957,004.00	Jun-12
Amthor 237 Industrial Drive Gretna, VA 24557	Amthor International 237 Industrial Drive Gretna, VA 24557	Design Build	\$ 258,500.00	May-12
Phoenix Building - Commonwealth's Attorney's Office 320 South Main Street Emporia, VA 23847 Renovations	Greensville County Board of Supervisors Greensville County Government Center 1781 Greensville County Circle Emporia, VA 23847	Baxter Bailey The Plummer House 11 East Franklin Street Richmond, VA 23219	\$ 1,109,589.00	Oct-12

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Nelson County Courthouse Renovations P.O. Box 336 Lovingsston, VA 22949	County of Nelson P.O. box 336 Lovingsston, VA 22949	Wiley Wilson 127 Nationwide Drive Lynchburg, VA 24502	\$ 7,742,727.00	Feb-13
	Stephen Carter 434-263-7001	Randy Vaughan 434-947-1602		
Nestle - Training Center 201 Airside Drive Danville, VA	Nestle - USA 30003 Bainbridge Road Solon, OH 4439	Michael Maurakis AIA 223 Riverview Drive, Suite C Danville, VA 24541	\$ 436,598.00	June-12
	Jeff Merchant jeff.merchant@us.nestle.com	434-792-5307		
Nestle - Building Additions & Floor Slab Replacement 201 Airside Drive Danville, VA	Nestle - USA 30003 Bainbridge Road Solon, OH 4439	The Stellar AIA & Engineering 2900 Harley Road Jacksonville, FL 32257	\$ 3,693,393.00	Nov-12
	Mark Zastoupil 434-822-4571	Francisco Resurrection 904-260-2900		
Sartomer USA 601 Tightsqueeze Industrial Road Chatham, VA 24531	Sartomer USA, LLC - Oakland Corp. 502 Thomas Jones Ways Exton, PA 19341	Delaware Engineering and Design Corp. 315 South Chapel Street Newark, Delaware 19711	\$ 1,662,864.00	Sep-12
	Tom Wheeler tom.wheeler@sartomer.com	Bill Stump BStump@dedc-eng.com		
VTI Tire Test Facility 1020 Lotus Drive Alton, VA 24520	ViJo LLC c/o Connie Nyholm 1245 Pine Tree Road Alton, VA	Michael Maurakis AIA 223 Riverview Drive, Suite C Danville, VA 24541	\$ 1,885,955.00	Jan-13
	Connie Nyholm 434-822-7700	434-792-5307		
API Danville 121 Martha Street Danville, VA 24541	American Phoenix 800 Wisconsin Street, # 11 Eau Claire, WI 54703	Design/Build	\$ 658,497.00	Oct-12
Upfit / Modification	Connie Flowers 713-414-6773			
Halifax Primary Care - MOB Expansion 101 Aubrey's Loop Road South Boston, VA 24592	Halifax Regional Properties, Inc. 2204 Wilborn Avenue South Boston, VA 24592	Odell Architects 2700 East Cary Street Richmond, VA 23223	\$ 2,086,759.00	Jan-13
New Construction - Addition / Renovations	Mike Thomas 434-517-3100	Mike App 804-287-8200		

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Family Dollar - Gretna	Gretna FDS, LLC	C.L. Helt Architect, Inc.	\$ 676,046.00	Dec-12
Main Street & Vaden Drive	4004 Barrett Drive, Suite 106	1136 Greenwood Cliff		
Gretna, VA 24557	Raleigh, NC 27609	Charlotte, NC 28204		
New Construction	Will Stronach	704-342-1686		
	919-783-1750			
Northwest True Value Hardware	Walleez, Inc.	L.M.W. PC	\$ 1,282,427.00	Jan-13
1188 Mica Road	2303 Williamson Road, NE	102 Albemarle Avenue, SE		
Ridgeway, VA 24148	Roanoke, VA 24012	Roanoke, VA 24013		
	Walter Vance	Doug Meredith		
	540-369-1868	540-345-0675		
McAirlaid's 2012 Addition - Phase III	McAirlaid's North American Headqtrs	Design/Build	\$ 713,430.00	Jan-13
180 Corporate Drive	P.O. Box 588			
Rocky Mount, VA 24151	Rocky Mount, VA 24151			
Addition	Ron McCollum			
Buckingham County (Dillwyn) Upper & Lower Elementary Schools	Buckingham County Public Schools	VMDO Architects	\$ 18,571,019.00	Jul-13
	15595 W. James Anderson Road	200 East Market Street		
	Buckingham, VA 23921	Charlottesville, VA 22902		
	Chip Davis - 434-969-6100	Kelly Callahan - 434-296-5684		
First Citizens Bank - Staunton	First Citizens Bank	Virginia A & E	\$ 537,874.00	Jun-13
239 North Central Avenue	P.O. Box 27131	1115 Vista Park Drive		
Staunton, VA 24401	Raleigh, NC 27611-7131	Forest, VA 24551		
Renovations	Michael Parker - 919-716-4030	Scott Burger - 434-316-6001		
First Citizens Bank - Emporia	First Citizens Bank	Winstead Wilkinson Architects	\$ 1,456,880.00	Mar-13
214 West Atlantic street	P.O. Box 27131	600 Wade Avenue		
Emporia, VA 23847	Raleigh, NC 27611-7131	Raleigh, NC 27605		
New Branch Construction	Ross Griffin - 919-716-8497	Carl Winstead - 919-832-2878		
GOK Cane Creek	Industrial Development Authority (IDA)	Design/Build	\$ 1,650,005.00	Apr-13
Cane Creek	427 Patton Street			
Danville, VA	Danville, VA 24541			
Upfit	Linwood Wright - 434-793-1753			
CBN Building Addition (PH III)	CBN Secure Technologies	Design/Build	\$ 2,748,719.00	May-13
350 Stinson Drive	350 Stinson Drive			
Danville, VA 24540	Danville, VA 24540			
Addition	Norm Sisson - 613-722-3421			

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Delta Star High Bay Addition 3550 Mayflower Drive Lynchburg, VA 24501 Addition	Delta Star, Inc. 3550 Mayflower Drive Lynchburg, VA 24501 Ray Glover - 434-845-0921 X 5440	Design/Build	\$ 3,721,366.00	Jun-13
Old Belt - SBTC - Eva Doss Renovations	Industrial Development Authority (IDA) 427 Patton Street Danville, VA 24541 Linwood Wright - 434-793-1753	Design/Build	\$ 418,033.00	May-13
Azdel 1000 Enterprise Drive Forest, VA 24551 Renovations	Hanwha Azdel 1000 Enterprise Drive Forest, VA 24551 Robert Roschen 434-386-4056	Wiley Wilson 127 Nationwide Drive Lynchburg, VA 24502 Renovations	\$ 7,448,980.00	Nov-13
Nestle - USA 201 Airside Drive Danville, VA	Nestle - PH 2 - Floor Replacement Nestle - USA 201 Airside Drive Danville, VA Renovations & Equipment Relocation	Nestle - USA 201 Airside Drive Danville, VA	\$ 1,133,554.00	Sep-13
Chatham Hall 800 Chatham Hall Circle Chatham, VA 24531 Ronald Merricks	Chatham Hall - Lee Library Renovations Chatham Hall 800 Chatham Hall Circle Chatham, VA 24531 Renovations	Sheply Bulfinch Richardson & Abbott 2 Seaport Lane Boston, MA 02210 Alicia MK Monks 617-423-1700	\$ 843,675.00	Sep-13
Martinsville High School - Renovations/Addition 351 Commonwealth Blvd. Martinsville, VA 24112	Martinsville City Public Schools 746 Indian Trail Martinsville, VA 24115 Travis Clemmons 276-632-6313	RRMM Architects, PC 28 Church Avenue, SW Roanoke, VA 24011 David Jones - 540-344-1215	\$ 7,922,111.00	Feb-14
Clarksville Elementary, Chase City Elementary, & LaCrosse Elementary Additions	Mecklenburg County School Board 175 Mayfield Drive Boydton, VA 23917 434-447-7631	Dewberry 551 Piney Forest Road Danville, VA 24540 Alan Burchette - 434-797-4497	\$ 6,128,660.00	Feb-14
Ramsey Memorial Medical Center - Gretna Main Street Gretna, VA 24557 Demo of existing Bldg. & New Construction of new building	Ramsey Memorial Foundation Main Street Gretna, VA 24557 Bruce Moran - 434-656-2211	Dewberry 551 Piney Forest Road Danville, VA 24540 Jeff Bond - 434-549-8492	\$ 848,215.00	Mar-14

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Brunswick County Historic Courthouse 100 Tobacco Street Lawrenceville, VA 23868 Renovations	Brunswick County 100 Tobacco Street, Suite 102 Lawrenceville, VA 23868	Crabtree, Rohrbaugh & Associates 250 West Main Street, Suite 250 Charlottesville, VA 22902 Ron Hotinger - 434-975-7262	\$ 2,428,881.00	Mar-14
Fairview Baptist Church - New Worship Center 3853 Zion Road Gretna, VA 24557 New Addition	Fairview Baptist Church 3853 Zion Road Gretna, VA 24557	Mike Maurakis 223 Riverview Drive, Suite C Danville, VA 24541 434-792-5307	\$ 1,006,956.00	Feb-14
Public Safety Centre & 911 Communications Bldg. 580 & 600 Lynn Street Danville, VA New Construction of Facilities	City of Danville 427 Patton Street Danville, VA 24541 David Eagle - 434-799-5248	Stewart Cooper Newell 719 E. Second Avenue Gastonia, NC 28054 Ken Newell / JC Nichols - 704-865-6311	\$ 7,489,043.00	Sep-14
Project Wheel 997 Lockett Drive Danville, VA 24540 Renovations/Upfit	Industrial Development Authority (IDA) 427 Patton Street Danville, VA 24541 Lynwood Wright - 434-793-1753	Mike Maurakis 223 Riverview Drive, Suite C Danville, VA 24541 434-792-5307	\$ 912,532.00	Apr-14
Dan River Plants - Design/Build 11,925 sq building Ringgold, VA New Construction	Dan River Plants 230 Slayton Avenue Danville, VA 24540 Mark Osborne - 434-766-6617	Design/Build	\$ 1,339,146.00	May-14
Solcum - Buchanan Street Facility New Construction Warehouse Bldg. Approx. 16,000 SF	Solcum Adhesives Corporation 2500 Carroll Avenue Lynchburg, VA 24501 Mark Brown - 434-847-5671	Master Engineers 904 Lakeside Drive Lynchburg, VA 24501	\$ 1,472,363.00	Apr-14
Patriot Centre - Lot 8 Shell Building 1450 Beaver Creek Drive Martinsville, VA 24114 76,000 SF Warehouse space, 5,500 SF office, Site work & Utility Dev.	Henry County Industrial Development Authority 3300 Kings Mountain Road Collinsville, VA 24114 Tim Pace - 276-634-4776	Dewberry 551 Piney Forest Road Danville, VA 24540 Jeff Bond - 434-549-8492	\$ 3,444,455.00	Aug-14
Mama Rosa's - New Construction Restaurant 287 McBride Lane Gretna, VA 24557 New Construction	Mama Rosa's Restaurant Gretna, VA 24557 Diego Cardamuro - 434-656-3411	Solex Architects 527 Bridge Street, Suite 200 Danville, VA 24541 Jeff Bond - 434-799-5491	\$ 559,457.00	Jul-14
Danville YMCA 215 Riverside Drive Danville, VA 24540 New Construction - Facility	The Young Men's Christian Association of Danville, VA 215 Riverside Drive Danville, VA 24540	Collins Cooper Carusie Architects 3391 Peachtree Road, NW Suite 400 - The Lenox Overlook Atlanta, Georgia 30326 Don Whitten - 434-873-0001	\$ 11,869,168.00	Nov-14

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Gretna Medical Facility McBride Drive Gretna, VA 24557 New Construction of Medical Facility	Centra Health 1901 Tate Springs Road Lynchburg, VA 24501 Bob Clopper - 434-200-1148	Freeman White Architects 8845 Red Oak Blvd Charlotte, NC 28217 Stephen Drane - 704-586-2367	\$ 11,845,428.00	Feb-15
Nestle - PH III - Floor Slab Replacement Nestle - USA 201 Airside Drive Danville, VA Renovations & Equipment Relocation	Nestle - USA 30003 Bainbridge Road Solo, OH 44139 Dan Barr	Dewberry 551 Piney Forest Road Danville, VA 24540 Alan Burchette - 434-797-4497	\$ 981,190.00	Jan-15
McAirlaid's - 2014 New Addition 180 Corporate Drive Rocky Mount, VA 24541 Construction of New Addition	McAirlaid's North American Headqtrs P.O. Box 588 Rocky Mount, VA 24151 Ron McCollum/Peter Gawley 540-352-5050	Michael J. Maurakis Architecture 223 Riverview Drive, Suite C Danville, VA 24541 Michael J. Maurakis - 434-792-5307	\$ 1,217,839.00	Jan-15
Azdel - Site Work 1000 Enterprise Drive Forest, VA 24551 Site Work for Additional Building	Hanwha Azdel 1000 Enterprise Drive Forest, VA 24551 Robert Roschen 434-386-4056	Wiley Wilson 127 Nationwide Drive Lynchburg, VA 24502 James J, Lewis - 434-947-1901	\$ 1,300,000.00	Mar-15
Korona Candle 3994 Pepperell Way Dublin, VA 24085 Design/Build Addition & Renovations	Korona Candle 3994 Pepperell Way Dublin, VA 24085 Marcin Hurylski	OWPR Architects & Engineers 200 Country Club Drive, SW Plaza One, Bldg. E Blacksburg, VA 24060 Andy Grant - 540-552-2151	\$ 851,319.00	Jan-15
Azdel - Line 5 Building Addition 1000 Enterprise Drive Forest, VA 24551 Construction of New Addition	Hanwha Azdel 1000 Enterprise Drive Forest, VA 24551 Robert Roschen 434-386-4056	Wiley Wilson 127 Nationwide Drive Lynchburg, VA 24502 James J, Lewis - 434-947-1901	\$ 5,130,285.00	Mar-15
Korona Candle - Phase II 3994 Pepperell Way Dublin, VA 24085 Construction Management - MEP Upfit	Korona Candle 3994 Pepperell Way Dublin, VA 24085 Marcin Hurylski 540-629-3461	OWPR Architects & Engineers 200 Country Club Drive, SW Plaza One, Bldg. E Blacksburg, VA 24060 Andy Grant - 540-552-2151	\$ 2,228,365.00	Jan-15

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Corsi Cabinets 3930 Horseshoe Road Keysville, VA	Charlotte IDA P.O. Box 608 Charlotte Courthouse, VA 23923	Solex Architecture 308 Craghead Street, Suite 102-C Danville, VA 24541	\$ 2,209,874.00	Jun-15
Upfit	Susan Adams 434-542-5117	Jeffrey Bond - 434-688-0767		
415 Main Street Dance Studio Danville, VA	IDA Danville P.O. Box 3300 Danville, VA 24543	Michael J. Maurakis Architecture 223 Riverview Drive, Suite C Danville, VA 24541	\$ 430,396.00	Jan-15
Upfit	Corrie Teague 434-793-1753	Michael J. Maurakis - 434-792-5307		
Sky Valley Foods Cane Creek Facility Danville, VA	Sky Valley Foods 878 Firetower Road Yanceyville, NC 27379	Design/Build	\$ 810,074.00	Jan-15
Upfit	Tracey Clatterbuck 336-694-8003			
Madison County High School & William Wetsel Middle School 68 & 168 Mountaineer Drive Madison, VA 22727	Madison County School Board 60 School Board Court Madison, VA 22727	Crabtree, Rohrbaugh & Associates 250 West Main Street, Suite 250 Charlottesville, VA 22902	\$ 10,235,124.00	Nov-15
Demo & Renovations	John Barret - 540-948-3780 x 5123	Ron Hotinger - 434-975-7262		
Southgate Shopping Center Farmville, VA	Southgate Associates II, L.P./The Covington Company P.O. Box 8510 Richmond, VA 23226	Solex Architecture 308 Craghead Street, Suite 102-C Danville, VA 24541	\$ 1,825,082.00	Oct-15
Renovations, Addition, and Repairs	Stan Prince 804-288-8317 x 13	Jeffrey Bond - 434-688-0767		
First Piedmont Maintenance Facility 2174 South Boston Road Danville, VA 24540	First Piedmont Corporation P.O. Box 1069 Chatham, VA 24531	Architectural Partners, P.C. 10 Ninth Street Lynchburg, VA 24504	\$ 2,486,324.00	Nov-15
New Construction of Maintenance Building	Dick Camp 434-203-0859	Mark Smith 434-846-2456		
Forklift Maintenance Building Danville, VA	Goodyear Tire & Rubber Akron, Ohio Tom Leggett - 434-791-9200	HWH Consultants 1300 East Ninth Street Cleveland, OH 44114	\$ 1,575,728.00	Sep-15
New Construction		Joseph Zenter 216-875-4054		

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
CIT - Danville Renovations - #2957 134 Wooding Ave. Danville, VA 24541	Institute for CIT Group One CIT Drive Livingston, NJ 07039 Heather Killian - 973-740-5534	Moser Mayer Phoenix Associates 328 E. Market Street, Suite 200 Greensboro, NC 27401 Alan Cox - 336-373-9800	\$ 2,089,103.00	Jan-16
FUMC - Uptown Ministry Center - #2946 146 East Main Street Martinsville, VA 24112 New Addition & Renovations	First United Methodist Church 146 East Main Street Martinsville, VA 24112 Jeb Bassett 276-638-8733	Dewberry 551 Piney Forest Road Danville, VA 24540 Alan Burchette - 434-797-4497	\$ 1,270,525.00	Feb-16
Wise Hundley - PACE Building - #2839 322 Main Street Danville, VA Renovations to existing bldg. to create re-mix occupancy	322 Wise Hundley, LLC 322 Main Street Danville, VA	Summit Studio 102 E. Roanoke Street Blacksburg, VA 24060 Mark Mconnel - 540-915-1233	\$ 2,158,500.00	Feb-16
Glatt Relocation Project - #2948 2150 Perrowville Road Forest, VA 24551	TEVA Pharmaceuticals 2150 Perrowville Road Forest, VA 24551 Dan Kessler - 434-534-6476	Johnsrud & Associates Architecture 2700 Interplex Road Trevose, PA 19053 215-639-4200	\$ 2,287,104.00	Feb-16
WK Heavy Haul - #2964 8720 Wards Road Rustburg, VA 24588 Construction of new Office/Shop Building - Approx. 7,000 SF	WK Land & Timber, LLC 4013 Browns Mill Road Rustburg, VA 24588 Wade Keatts - 434-332-1780	Design/Build	\$ 1,223,365.00	Jan-16
Nestle - USA - Line 8 Freezer - #2975 2132 Old Georgia Hwy Gaffney, SC 29340 Renovations/Additions	Nestle - USA 2132 Old Georgia Hwy Gaffney, SC 29340 Jim Neveu - 434-822-4000	Hixon 659 Van Meter Street Cincinnati, Ohio 45202-1568 513-241-1230	\$ 890,000.00	Feb-16
Stone Fabrics - #2989 1 Walker Road Martinsville, VA 24112 Building Modifications	Stone Fabrics 26 Fayette Street Martinsville, VA 24112 David Stone - 276-634-0115	Design/Build	\$ 671,835.00	Feb-16

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Centra Health 1901 Tate Springs Road Lynchburg, VA 24501 Bob Clopper - 434-200-1148	Danville MOB - #2982 414 Park Avenue Danville, VA 24541 Bldg. Construction & Site Work Approximately 47,400 S 2-Story - Medical Office	Price Studios 9 South Harvie Street Richmond, VA 23220 Lamont Wade - 804-832-2900	\$ 11,610,974.00	Aug-16
EENAPAK LLC/Prakash Suthar 399 Shoreham Drive Danville, VA 24541 Prakash Suthar - 434-792-8281	KARE Pharmacy - #2985 411 Park Avenue Danville, VA 24541 New Construction 8,000 SF Pharmacy	Dewberry 551 Piney Forest Road Danville, VA 24540 Larry Hasson - 434-797-4497	\$ 2,238,942.00	Oct-16
Goodyear Tire & Rubber Akron, Ohio Tom Leggett tom_leggett@goodyear.com	Goodyear Mixer 10 - #2967 1901 Goodyear Blvd Danville, VA 24541 Demo, Bldg. Steel, & Mechanical Demo	Goodyear Tire & Rubber Akron, Ohio Tom Leggett tom_leggett@goodyear.com	\$ 3,011,388.00	Sep-16
Goodyear Tire & Rubber Akron, Ohio Tom Leggett tom_leggett@goodyear.com	Forklift Demo - #2988 Danville, VA Demo Project	Goodyear Tire & Rubber Akron, Ohio Tom Leggett tom_leggett@goodyear.com	\$ 2,025,401.00	Oct-16
Southgate Associates II LP T/A Southgate Shopping Center c.o The Covington Company P.O. Box 8510/5809 York Road Richmond, VA 23226 Stan Prince 804-288-8317 x 13	H & R South Hill - #2990 South Hill, VA Created 3 new tenant spaces from 1 original tenant spa	Michael J. Maurakis Architecture 223 Riverview Drive, Suite C Danville, VA 24541 Michael J. Maurakis - 434-792-5307	\$ 433,260.00	Jun-16
Centra Health 1901 Tate Springs Road Lynchburg, VA 24501 Bob Clopper - 434-200-1148	Centra Gretna PACE - #3002 1220 W. Gretna Road Gretna, VA 24557 Demo/Renovations of existing medical facility	Price Studios 9 South Harvie Street Richmond, VA 23220 Steve Harvey - 804-832-2900	\$ 1,359,000.00	Jul-16
Fleet Enterprises P.O. Box 40 Hartsfield, VA 23701 Mark Romar	James River Equipment - Tappahannock - #3003 646 Richmond Highway Tappahannock, VA 22560 New Construction Addition	Davidson Architecture & Engineering 4301 Indian Creek Parkway Overland Park, KS 66207 913-451-9390	\$ 2,084,809.00	Oct-16

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
University of Virginia Physicians Group 1224 Jefferson Park Avenue Charlottesville, VA 229058 Owner Rep - Gary Lowe - 434-924-9321	UVA-UPG Dialysis Appomattox - #3012 7787 Richmond Highway Appomattox, VA Outpatient Clinic Buildout	Currin Design Consultants 10109 Stonehill Road Richmond, VA 23233 Belinda Currin - 804-724-0810	\$ 1,091,290.00	Jul-16
EIT - Leesburg - #2954 309 Kelly's Ford Plaza, SE Leesburg, VA 20175 New Construction Pre-Engineered Bldg.	BDJN, LLC c/o EIT Leesburg LLC 108 Carpenter Drive Sterling, VA 20164 John Hare - 703-478-0700	Architectural Partners 10 9th Street Lynchburg, VA 24504 Brent Stevens - 434-846-8456 brent@architecturalpartners.com	\$9,030,000.00	May-17
Nestle - USA - OWS - #2994 201 Airside Drive Danville, VA Renovations & Equipment Relocation	Nestle - USA 30003 Bainbridge Road Solo, OH 44139 David Hilgendorf david.hilgendorf@US.nestle.com	MWH Americas, Inc. 3157 Royal Drive, Suite 250 Alpharetta, GA 30022 Matt Newhard - 678-327-2936 Matt.Newhart@mwhglobal.com	\$1,614,989.00	Dec-16
Adult Detention Center - Kitchen Upgrade & Roof Replacement-#3062 1000 South Boston Road Danville, VA Renovations for Kitchen and Roof Replacement	City of Danville Virginia 427 Patton Street Danville, VA 24541 Gary Via - 434-799-6528	Solex Architects 527 Bridge Street, Suite 200 Danville, VA 24541 Jeff Bond - 434-799-5491	\$710,200.00	Jan-17
Pittsylvania County Animal Shelter - #3074 11880 US 29 South Chatham, VA 24531 Demo, construction of new 6,000 SF addition and renovation to 6,000 SF existing bldg.	Pittsylvania County 1 Center Street Chatham, VA 24531 Otis Hawker - 434-432-1768	Dominion Seven Architects 1000 Jefferson Street, Suite 2A Lynchburg, VA 24504 Jacob Caldwell - 434-528-4300	\$3,319,485.00	Jul-17
Intertape Cast Film Expansion - #3104 1101 Eagle Springs Road Danville, VA 24540 New construction manufacturing addition 11,000 SF	Intertape Polymer Group 1101 Eagle Springs Road Danville, VA 24540 Charles Clark - 434-773-4349	Dewberry 551 Piney Forest Road Danville, VA 24540 Larry Hasson - 434-797-4497	\$2,588,776.00	Oct-17
Amherst County Administration - Municipal Expansion - #3022 133-137 Washington Street Amherst, VA 24251 Renovations to existing Social Services Building	Amherst County Administration 153 Washington Street Amherst, VA 24251 Bill Gillespie - Owner Consultant - 434-369-5762	Architectural Partners 10 9th Street Lynchburg, VA 24504 Mark Smith - 434-846-8456	\$2,530,082.00	Sep-17
VSP Dental - #3050 500 Park Avenue Danville, VA 24541 Construction of New 2 story approximately 9,000 SF	VSP Dental 500 Park Avenue Danville, VA 24541 Sid Patel - 508-527-9177	Ballina Design Group, LLC 1610 Adams Avenue Dunmore, PA 18509 Jordan Clark - 540-207-0195	\$2,627,038.00	Feb-18

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
PHCC - Motorsports Buildings 1 & 2 - #3078 645 Patriot Avenue Martinsville, VA 24112	Virginia Community College System 300 Arboretum Place, Suite 200 Richmond, VA 23236	Spectrum Design 10 Church Avenue, Plaza Suite 1 Roanoke, VA 24011-2014	\$3,756,148.00	Jan-18
Relocation of Wash Bay, Demo, Renovations	William Price - 804-819-4916	Granville Grant - 540-342-6001		
James River Equipment - Winchester - #3046	James River Equipment - Winchester Yardmaster Court Winchester, VA Andy Lloyd - 703-475-7033	Balzer & Associates, Inc. 15871 City View Drive, Suite 200 Midlothian, VA 23113 804-794-0571	\$6,121,322.00	Jan-18
New Charlotte County Courthouse-#3068 115 David Bruce Avenue Charlotte Court House, VA 23923	Charlotte County 250 LeGrande Avenue, Suite A Charlotte Court House, VA 23923	Glave & Holmes Architecture, PC 2101 East Main Street Richmond, VA 23223	\$9,666,585.00	Jul-18
New construction 28,750 SF 2-story building	Russell Clark, Jr. - 434-542-5117	Aaron Chupp - 804-649-9303		
Danville Community College - New Welding Bldg. & EIT Renovations #3087 Boswell Street Danville, VA 24541	Virginia Community College System 300 Arboretum Place, Suite 200 Richmond, VA 23236	RRMM Architects 1317 Executive Blvd., Suite 200 Chesapeake, VA 23320	\$12,190,573.00	May-18
New construction of 1 story approximately 7,577 SF New Welding Bldg., Renovations to existing EIT Bldg. consisting of 47,260 SF	William Price - 804-819-4916	Bill Boyce - 757-622-2828		
Bauman's Eye Center - #3117 415 and Piney Forest Road Danville, VA 24540	Dr. M. Briggs Bauman 401 Piney Forest Road Danville, VA 24540	Michael J. Maurakis Architect 255 Mountain View Avenue Danville, VA 24541	\$775,547.00	Jun-18
New construction of new office		Michael Maurakis - 434-792-5307		
Liberty High School - Gym Addition - #3098 100 Minutemen Drive Bedford, VA 24523	Bedford County Public Schools 310 South Bridge Street Bedford, VA 24523	Moseley Architects 3200 Norfolk Street Richmond, VA 23230	\$4,808,892.00	Jul-18
New addition 19,600 SF competition Gymnasium	Dr. Mac Duis - 540-586-1045	J. Scott Shady - 804-794-7555 sshady@moseleyarchitects.com		
SGS - Kyocera - #3093 Stinson Drive Danville, VA 24540	Industrial Development Authority of Danville P.O. Box 3300 Danville, VA 24543	Architectural Partners 10 9th Street Lynchburg, VA 24504	\$4,642,230.00	Sep-18
New facility of 28,000 SF Manufacturing Facility	Telly Tucker - 434-799-5122	Mark Smith - 434-846-8456 mark@architecturalpartners.com		
Mary Bethune Annex - Temporary Courts Facility - #3122 1050 Cowford Road Halifax, VA 24558	Halifax County, Virginia 1030 Cowford Road, Suite LL1 Halifax, VA 24558	CJMW Architecture, PA 1030 Main Street Lynchburg, VA 24504	\$2,374,673.00	Aug-18
Alterations of existing bldg., Demo, renovations 1 story - 11,000 GSF	James "Jim" Halasz - 434-476-3300	Mikel Griffin - 434-847-6564		

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
		mike.griffin@cjmw.com		
Beacon Credit Union - Piney Forest Road - #3138	Beacon Credit Union	Peter E. Avetta, Architecture	\$1,332,988.00	Aug-18
630 Piney Forest Road	107 Leroy Bowen	301 N. Main Street, Suite 1201		
Danville, VA 24540	Lynchburg, VA 24502	Winston-Salem, NC 27101		
Project consists of one-story 3,226 SF member financial center along with a 19 space parking lot	Susan Krantz - 434-455-1103	Peter E. Avetta - 336-506-6274		
Centra Southside Community Hospital - OR AHU Replacement - #3150	Centra Health	Price Simpson Harvey	\$1,002,177.00	Sep-18
Farmville, VA	1901 Tate Springs Road	207 North Foushee		
	Lynchburg, VA 24501	Richmond, VA 23220		
	Bob Clopper - 434-200-7162	Steve Harvey - 804-823-2900		
Ferrum College - Riddick Hall - #3162	Ferrum College	Design/Build	\$835,233.00	Sep-18
Renovations	215 Ferrum Mountain Road			
	Ferrum, VA 24088			
Harvest Foundation - #3170	The Harvest Foundation	Design/Build	\$981,386.00	Sep-18
134 East Church Street	P.O. Box 5183 / 1 Ellsworth Street			
Martinsville, VA 24112	Martinsville, VA 24115			
1st Floor Renovation - Former SunTrust Bldg.	Allyson Rothrock - 276-632-3329 x 20			
Chatham Hall - Yardley Dorms	Chatham Hall	Design/Build	\$597,895.00	Sep-18
801 Halifax Road	800 Chatham Hall Circle			
Chatham, VA 24531	Chatham, VA 24531			
Renovations to apartment kitchen, updating all finishes of 12 dorms, & 2 bathrooms	434-432-2941			
OSG Expansion - #3107	IDA Greensville County Virginia	Design/Build	\$3,936,036.00	Mar-19
48 Industrial Parkway	1781 Greensville County Circle			
Emporia, VA 23847	Emporia, VA			
New construction 77,280 SF Warehouse facility expansion	Natalie Slate - 434-348-4205			
Graham Packaging - #3148	CG GPS Altavista, LLC	Design/Build	\$6,643,770.00	Apr-19
103 Ogden Road	P.O. Box 1387			
Altavista, VA 24517	Huron, SD 57350			
Project consist of 137,000 SF Addition + 60,000 SF Roof Overbuild	Douglas Balvin - 605-352-8561			
Intertape RDC - Expansion - #3161	Intertape Polymer Corp.	Design/Build	\$5,096,991.00	Feb-19
360 Ringgold Industrial Parkway	1101 Eagle Springs Road			
Danville, VA 24540	Danville, VA 24540			
New Expansion of additional 116,000SF Distribution Center	Ron Haney - Senior Consultant - 703-474-5276			
	Craig Hicks - 434-441-7757			

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Delta Star - Dillard Drive - #3166	Delta Star	Design/Build	\$594,129.00	Feb-19
1018 Dillard Drive	3550 Mayflower Drive			
Lynchburg, VA	Lynchburg, VA 24501			
Upfit Office Building	Michael Daniel			
	Ray Glover - 434-845-0921 x 5440			
CBN - #3204	CBN Secure Technologies	Architectural Partners, P.C.	\$441,512.00	Jan-19
Danville, VA	350 Stinson Drive	10 Ninth Street		
Interior Renovations	Danville, VA 24540	Lynchburg, VA 24504		
	Norm Sisson - 613-722-3421	Mark Smith		
		434-846-2456		
CMH Care Dental Clinic - #3208	VCU Health, Community Memorial Hospital	Kelly/Maiello Architects & Planners	\$995,013.00	Apr-19
1755 N. Mecklenburg Avenue	P.O. Box 980448	1420 Walnut Street, Suite 1500		
South Hill, VA 23970	Richmond, VA 23298	Philadelphia, PA 19109		
Tenant fit-out of existing 2,100SF	JLL (Construction Management)	215-546-0800		
	Clayton Buchanan - 804-628-6517			
DPCS New Additions for Bellevue, Inc. - #3139	Bellevue Inc.	Dewberry Engineers, Inc.	\$5,827,146.00	Aug-19
245 Hairston Street	245 Hairston Street	551 Piney Forest Road		
Danville, VA 24540	Danville, VA 24540	Danville, VA 24540		
Project consists of building an addition to the North Wing of DPCS's campus, partial renovation to the North Wing	Jim Bebeau - 434-250-8949	Larry Hasson - 434-797-4497		
VET Center - ROA - #3198	1401 Franklin Road, LLC	Pape, Cole & Associates, PC	\$652,722.00	Apr-19
1401 Franklin Road, Roanoke, VA	1401 Franklin Road	4901 Colley Avenue		
Interior Buildout of approx. 5,500SF w/exterior improvements, including addition of exterior exit stair/canopy & entrance canopy	Roanoke, VA 24016	Norfolk, VA 23508		
	Connie Guelich - 540-772-4545	Art Pape - 757-451-4885		
CMH CT Simulation Expansion - #3241	VCU Health, Community Memorial Hospital	JLL/VCUH CMH	\$908,363.00	Aug-19
750 Lombardy Street	P.O. Box 980448	1001 East Marshall St., Suite 2014		
South Hill, VA 23970	Richmond, VA 23298	Richmond, VA 23219		
Improvements approximately 830 SF sprinkled addition for CT Scanner	JLL (Construction Management)	Construction Management for VCU		
	Clayton Buchanan - 804-628-6517	Clayton Buchanan - 804-628-6517		
Blue Ridge Beverage - Warehouse Expansion - #3190	Barley Leasing, LLC	Design/Build	\$5,730,959.00	Dec-19
Salem, VA	44-46 Barley Drive			
40,500 SF Warehouse Addition / 5,040 SF Truck Loading Canopy	Salem, VA 24153			
	Jackie Archer - 540-448-4005			
Amthor - #3182	Amthor International, Inc.	Design/Build	\$2,158,759.00	Dec-19
237 Industrial Avenue	237 Industrial Avenue			

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Gretna, VA 24557	Gretna, VA 24557			
	Brian Amthor - 434-742-9043			
Manufacturing facility Additions and Site Alterations @ Gretna, VA location	Mark Agee - 434-656-6233			
OSG - Office Renovation - #3207	IDA Greensville County Virginia	Design/Build	\$811,864.00	Dec-19
48 Industrial Parkway	1781 Greensville County Circle			
Emporia, VA 23847	Emporia, VA			
Office Renovations	Natalie Slate - 434-348-4205			
Smith River Sports Complex - #3236	Smith River Sports Authority	Woolpert, Inc.	\$1,982,153.00	Dec-19
1000 Irisburg Road	1000 Irisburg Road	8731 Red Oak Blvd.		
Axton, VA 24054	Axton, VA 24054	Suite 101		
Renovations	Llody Barber - 276-638-5200	Charlotte, NC 28217-3958		
		Roger Dahnert - 704-525-0932		
The Steps Building - Farmville - #3246	County of Prince Edward	Crabtree, Rohrbaugh & Associates	\$1,169,187.00	Jan-20
100 Industrial Road	111 South Street	250 West Main Street		
Farmville, VA 23907	Farmville, VA 23901	Charlottesville, VA 22902		
Interior Alterations	Wade Bartlett - County Administrator - 434-392-8837	Joshua Bower - 434-975-7262		
New Social Services Building - #3251	County of Prince Edward	Crabtree, Rohrbaugh & Associates	\$3,601,494.00	Jan-20
100 Industrial Road	111 South Street	250 West Main Street		
Farmville, VA 23907	Farmville, VA 23901	Charlottesville, VA 22902		
Interior Alterations	Wade Bartlett - County Administrator - 434-392-8837	Joshua Bower - 434-975-7262		
Moore's Electrical & Mechanical - New Pre-Fab Bldg. - #3255	Moore's Building Group, LLC	Michael J. Maurakis Architect	\$986,989.00	Nov-19
101 Ogden Road	101 Ogden Road	255 Mountain View Avenue		
Altavista, VA 24517	Altavista, VA 24517	Danville, VA 24541		
22,500 SF New Pre-engineered Metal Building	Ben Farmer - 434-309-2586	Michael J. Maurakis - 434-709-8927		
IALR - Hawkins Expansion - #3233	The Institute for Advanced Learning & Research	Dewberry Engineers, Inc.	\$4,144,748.00	May-20
Danville, VA	150 Slayton Avenue	551 Piney Forest Road		
14,100SF facility/Associated site work	Danville, VA 24540	Danville, VA 24540		
	Mark Gignac - 434-766-6685	Larry Hasson - 434-549-8509		
Prince Edward County Courthouse Addition - #3269	County of Prince Edward, Virginia	Crabtree, Rohrbaugh & Associates	\$4,523,753.00	Apr-20
111 N. South Street	111 South Street	250 West Main Street		
Farmville, VA 23901	Farmville, VA 23901	Charlottesville, VA 22902		
Demo Existing & New Addition	Wade Bartlett - 434-392-8837	Joshua Bower - 434-975-7262		
Bedford Hills Elem. School & Sheffield Elem. School - Gym Additions - #3272	Lynchburg City Schools	Dominion Seven Architects	\$1,409,954.00	Apr-20
BHES -- 4330 Morningside Drive, Lynchburg, VA 24503	P.O. Box 2497	1000 Jefferson Street, Suite 2A		
SES - 115 Kenwood Place, Lynchburg, VA 24502	Lynchburg, VA 24505	Lynchburg, VA 24504		

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Gym Additions	Rick Thompson - 434-515-5126	Jacob Caldwell - 434-528-4300		
Eastman - MDC Renovation - #3282	Eastman Performance Films, LLC	Conrad Knight	\$2,000,899.00	Apr-20
1450 Beaver Creek Drive	4210 The Great Road	212 Starling Avenue		
Martinsville, VA	Fieldale, VA	Martinsville, VA 24112		
Renovations to approximately 32,000 SF	Bill Rivers - 276-632-4991	Conrad Knight - 276-638-8794		
PRA Holding (Former Telvista) - Renovations & Tenant Upfit - #3305	PRA Holding, LLC	Morrisette Architecture	\$3,319,780.00	Apr-20
119 Cane Creek Blvd.	150 Corporate Blvd.	888 Magazine Lane, Suite 100		
Danville, VA 24540	Norfolk, VA 23502	Norfolk, VA 23510		
Tenant upfit of existing call center facility of approximately 58,259SF	Steve Danner - 757-519-9300 x 13517	Tom Morrisette - 757-627-0268		
Greif Packaging, LLC - #3311	Greif Packaging, LLC	Design/Build	\$622,855.00	Apr-20
861 Fiber Plant Road	861 Fiber Plant Road			
Gladstone, VA 24553	Gladstone, VA 24553			
Replace roof & purlins of approximately 7,200 SF	Edgar Wise - 434-993-4100			
Halifax County Courthouse - #3173	Halifax County, Virginia	CJMW	\$21,752,188.00	Jun-21
8 Main Street	1030 Cowford Road, Suite LL1	1030 Main Street		
Halifax, VA 24558	Halifax, VA 24558	Lynchburg, VA 24504		
30,000 SF with demolition & new addition of approximately 22,000 SF.	Otis Vaughan	Walter Nurmi		
	434-476-3300 Ext. 3323	434-847-6564		
PATHS - #3225	Piedmont Access to Health Services	Interactive Design Group	\$3,221,162.00	Nov-21
30 South Main Street	705 Main Street	301 6th Street, SW		
Chatham, VA 24531	Danville, VA 24541	Roanoke, VA 24016		
Renovate existing 2-story commercial space to create a new medical facility	Carmen W. Gee	Richard Rife - 540-342-7534		
James River Equipment - Raleigh - #3235	James River Equipment, Inc.	Balzer & Associates	\$12,455,160.00	Feb-21
4161 Auburn Church Road	11053 Leadbetter Road	15871 City View Dr., Suite 200		
Raleigh, NC 27529	Ashland, VA 23005	Midlothian, VA 23113		
New Construction Office Bldg., Storage Bldg. & Wash Bay	Mark Romar - 804-798-6001	James Ford - 804-794-0571		
		Kilian Engineering, Inc.		
		P.O. Box 3301		
		Henderson, NC 27536		
		Michael Kilian - 804-438-8878		
Staunton River State Park - Alterations to Cabins 1 through 8 - #3295	Commonwealth of Virginia	Architectural Partners	\$1,632,913.00	Feb-21
1170 Staunton Trail	Virginia Department of Conservation & Recreation	10 9th Street		
Scottsburg, VA 24589	600 East Main Street - 24th Floor	Lynchburg, VA 24504		
Alterations/Construction to eight cabins approximately 3,777 SF	Richmond, VA 23219	Bill Vickers - 434-846-8456		
	John Small - 804-371-2592			
	Cameron Lipscomb (Park Manager) - 434-572-4623			

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
IALR - Conference Facility Renovations - #3307	Institute for Advanced Learning and Research	Dewberry Engineers, Inc.	\$1,524,383.00	Mar-21
150 Slayton Avenue	150 Slayton Avenue	551 Piney Forest Road		
Danville, VA 24540	Danville, VA 24540	Danville, VA 24540		
Renovations to existing conference facilities	Leslie Dobbins - 434-766-6722	Larry Hasson - 434-797-4497		
Drake Extrusion, Inc. - #3308	Drake Extrusion, Inc.	Design/Build	\$769,537.00	Jul-21
790 Industrial Park Drive	790 Industrial Park Drive			
Ridgeway, VA 24148	Ridgeway, VA 24148			
Renovation & Addition	John Parkinson - 276-632-0159			
Litehouse, Inc. - #3310	Litehouse, Inc.	Fisher Construction Group, Inc.	\$4,009,528.00	Mar-21
145 Cane Creek Blvd.	145 Cane Creek Blvd.	625 Fisher Lane		
Danville, VA 24540	Danville, VA 24540	Burlington, WA 98233		
Renovations	Joel Knechtel - 425-239-4508	Joel Knechtel - 425-239-4508		
Genworth Parking Lot Expansion - #3312	Genworth Life & Annuity Insurance Company	Hurt & Proffitt	\$562,273.00	Oct-20
3100 Albert Lankford Drive	700 Main Street	2524 Langhorne Road		
Lynchburg, VA 24501	Lynchburg, VA 24501	Lynchburg, VA 24501		
Addition of 218 parking spaces, associated grading, stormwater & landscaping	Michael Minnick - 434-522-2805 or 434-444-0690	Doyle B. Allen - 434-847-7796		
Project Racecar - #3317	Realty Link, LLC	Balzer & Associates	\$2,390,847.00	Jul-21
Cane Creek Industrial Park, Lot 6A	201 Riverplace, Suite 400	1208 Corporate Circle		
Danville, VA	Greenville, SC 29601	Roanoke, VA 24018		
New Construction of 100,000 SF shell building & associated site work.	Colby Price - 864-263-5431	James Ruhland - 540-772-9580		
Danville Science Center - Main Bldg. (Water & Go Exhibit Galleries) - #3323	Danville Science Center	Dewberry Engineers, Inc.	\$839,519.00	Dec-20
657 Craghead Street	657 Craghead Street	551 Piney Forest Road		
Danville, VA 24541	Danville, VA 24541	Danville, VA 24540		
Renovations of 10,000 SF to accommodate new art exhibits	Adam Goebel - 434-791-5160 x 200	Alan Burchette - 434-797-4497		
Danville Science Center - Creative Lab - #3324	Danville Science Center	Dewberry Engineers, Inc.	\$356,311.00	Jan-21
657 Craghead Street	657 Craghead Street	551 Piney Forest Road		
Danville, VA 24541	Danville, VA 24541	Danville, VA 24540		
Renovations of 650 SF current computer lab & 2 adjacent offices	Adam Goebel - 434-791-5160 x 200	Alan Burchette - 434-797-4497		
Blue Ridge Beverage Renovations Lynchburg - #3330	Barley Leasing, LLC	Design/Build by Blair Construction, Inc.	\$421,151.00	Feb-21
3245 Forest Brook Road	4446 Barley Drive/P.O. Box 700			
Lynchburg, VA 24501	Salem, VA 24153			
Office Renovations & Warehouse Improvements	Jacqueline L. Archer - 540-380-2000			

Attachment No. 3.5
Blair Construction, Inc.
Major Projects in the Last Five (5) Years

Project Name	Owner Name/Phone	Architect Name/Phone	Amount	Completion
Foster Fuels - Rustburg Storage/Parts Building - #3340	Foster Fuels	Design/Build by Blair Construction, Inc.	\$668,189.00	Jun-21
1729 Calohan Road	16720 Brookneal Highway			
Rustburg, VA 24588	Brookneal, VA 24528			
New construction of Truck Storage Building and Parts Building	Watt Foster - 434-376-2322			
Rave Restaurant Group Strip Center - #3353	Sanvi Corp.	Solex Architecture, Inc.	\$2,066,836.00	May-22
114 Sandy Court	202 Red Hill Drive	641 Main Street		
Danville, VA 24541	Martinsville, VA 24112	Danville, VA 24541		
New construction of 5,034 SF consisting of 3 tenant spaces	Suthar Paresh - suthar.paresh@gmail.com	Jeff Bond - 434-688-0767		
Danville Police Department - #3381	2291 Schoolfield, LLC	Architectural Partners, P.C.	\$12,935,942.00	Aug-22
2291 Memorial Drive	110 North Union Street	10 Ninth Street		
Danville, VA	Danville, VA 24541	Lynchburg, VA 24504		
Renovations and new additions	Ed Walker - 540-314-2424	Mark Smith - 434-846-2456		
Gregory Lumber - New Planer Mill - #3449	Gregory Lumber, Inc.	Design-Build by Blair Construction, Inc.	\$7,420,916.00	Sep-22
12121 Halifax Road	12121 Halifax Road			
Java, VA 24565	Java, VA 24565			
New construction of building	Rocky Gregory - 434-432-2337			
Hughes Marine Service - Expansion - #3396	Hughes Marine Service, Inc.	Design-Build by Blair Construction, Inc.	\$771,111.00	Aug-22
3815 US Hwy 29 North	3815 US Hwy. 29 North			
Danville, VA 24540	Danville, VA 24540			
New Addition 5,600SF	Andy & Mary Yeaman - 434-836-0052			
James River Equipment - Rocky Mount, VA - #3408	James River Equipment, Inc.	Balzer & Associates	\$3,813,406.00	Jun-22
74 Taylors Road	11053 Leadbetter Road	15871 City View Dr., Suite 200		
Boones Mill, VA	Ashland, VA 23005	Midlothian, VA 23113		
New Construction of Showroom, Warehouse, & Shop	Mark Romar - 804-798-6001	Keith Cooper - 804-794-0571		
AeroFarms (Project Green Light) - #3413	Evans General Contractors, LLC	Stellar Architectural & Engineering Group, Inc.	\$3,424,035.00	Sep-22
Cane Creek Parkway, Cane Creek Industrial Park Lot #3	2710 Old Milton Parkway, Suite 200	2900 Hartley Road		
Ringgold, VA 24540	Alpharetta, GA 30009	Jacksonville, FL 32257		
Sitework	Steve Schwartz - 770-778-2588			
James River Equipment - GSO - #3271	James River Equipment, Inc.	Triad Design Group, PC	\$2,834,183	Dec-22
700 Galimore Dairy Road	11053 Leadbetter Road	4807 Kroger Blvd.		
High Point, NC	Ashland, VA 23005	Greensboro, NC 27407		
	Mark Romar - 804-798-6001	Allan Hill - 336-218-8282		
IALR - Center for Manufacturing Advancement - #3374	Institute for Advanced Learning & Res.	Dewberry	\$15,135,863	Aug-23
221 Slayton Avenue	150 Slayton Avenue	551 Piney Forest Road		

BLAIR CONSTRUCTION, INC.

August 2023

Key Individuals of Our Organization

NAME	TITLE	CONSTRUCTION EXPERIENCE
Gretchen Clark	CEO	3 years
Timothy J. Clark	President	23 years
Kenneth V. BeCraft	Vice President, Estimating/Engineer	33 years
J. Matthew Doss	Treasurer	15 years
Brian Nichols	Vice President of Construction	26 years
Bobby Adkins	Project Manager	14 years
Nick Lee	Project Manager	4 years
Mark Goodman	Project Manager	6 years
James (Jim) Bogue	Project Manager	35 years
Jeremy Lunsford	Assistant Project Manager	2 years

Attachment No. 3.6

Scott McKee	Safety-Coordinator	10 years
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Joshua Hyler	Estimator	15 years
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Robert Morton	Assistant Project Manager	2 years
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Tabatha Navarra	Project Manager	5 years
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Tommy Mills	Project Manager	35 years
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Blair Construction, Inc.

Route 29 South

Gretna, Virginia 24557
Phone: (434) 656-6243
Fax: (434) 656-3290



Mailing:
P.O. Box 612
Gretna, Virginia 24557

Experience Modification Rate (EMR) for the last 5 years:

YEAR 2017	EMR	1.15
YEAR 2018	EMR	0.86
YEAR 2019	EMR	0.87
YEAR 2020	EMR	0.74
YEAR 2021	EMR	0.79

OSHA Citations for the past three (3) years

11-18-21 – Blair was cited with a violation as the controlling contractor of a subcontractor. Steel erector had four employees decking a structure not properly using fall protection. To abate this violation, we have participated in third party safety inspections of our jobsites to help identify and mitigate any other potential hazards and to help train our superintendents of fall hazards. Additionally, we held a safety in training for all our supervisors of covering supervisor responsibilities and OSHA standards.

Fine Imposed \$5,372.20 paid 1-7-22

Blair’s OSHA 300 Log for past three (3) years

OSHA 300 LOG FOR PAST THREE (3) YEARS										
YEAR	LOST WORKDAY CASES			RESTRICTED WORKDAY CASES			MEDICAL ATTENTION CASES ONLY			FATALITIES
2018	0			0			0			0
2019	0			0			0			0
2020	0			0			3			0
2021	0			5			1			0